

Rupali Polyester Limited





## Corporate Data

## **Board of Directors**

Chairman Chief Executive Officer

Jafferali M. Feerasta - Non-Executive Nooruddin Feerasta - Executive

Directors Committees of Board of Directors

Muhammad Rashid Zahir - Non-Executive Audit Committee

Muhammad Ali H. Sayani - Non-Executive Jafferali M. Feerasta - Chairman

Amin A. Feerasta - Non-Executive Muhammad Rashid Zahir - Member

Abdul Hayee - Executive Amin A. Feerasta - Member

Syed Ali Zafar - Non-Executive

**Human Resource & Remuneration Committee** 

Jafferali M. Feerasta - Chairman Nooruddin Feerasta - Member

Amin A. Feerasta - Member

Chief Financial Officer Company Secretary

Ayub Saqib S. Ghulam Shabbir Gilani

Bankers Auditors

Bank Alfalah Limited Qavi & Co.

Bank Al-Habib Limited Chartere

Citibank, N.A.

Faysal Bank Limited Habib Bank Ltd.

MCB Bank Limited
NIB Bank Limited

Soneri Bank Limited

Chartered Accountants

Registered Office Plant

Rupali House, 241-242 Upper Mall Scheme, 30.2 Kilometer Lahore - Sheikhupura Road

Anand Road, Lahore - 54000 PAKISTAN Sheikhupura - 39350 PAKISTAN





## Our Core Values

- An Organization with well disciplined and professionally managed operational and administrative functions
- Pioneering status in Polyester Fiber manufacturing
- High quality manufacturing standards
- Our products enjoy first preference of downstream users
- Performance excellence in all areas of operations
- Integrity in all our dealings based on commitments
- Very sound internal controls and highly disciplined financial management
- An excellent image and repute amongst corporate sector of the country and worldwide recognition
- High importance to stakeholders with historical continuity of dividend payouts to shareholders





## Company Profile

RUPALI POLYESTER LIMITED was incorporated at Karachi in May 1980 as a Public Limited Company and is listed on all stock exchanges of Pakistan. It owns and operates composite facilities to manufacture Polyester Fiber and Filament Yarn. It produces quality products by using latest technology and best quality of raw materials. The Company has the privilege of being one of the pioneers in Pakistan for manufacture of Staple Fiber of highest quality. Since its inception, the Company has been growing steadily through expansion and diversified operations. The assets of the Company have increased to Rs. 4,104 million from the initial capital outlay of Rs.150 million.

The Company has a Polymerization Unit with a capacity of 105 metric tons per day, Polyester Filament Yarn capacity of 30 metric tons per day and a Polyester Staple Fiber capacity of 65 metric tons per day. The various products of Rupali are in fact import substitution as these were previously imported from Japan, Indonesia, Taiwan and Korea. Now the Company is importing the basic raw materials only and through value addition is producing the highest quality products locally.

Since inception, the philosophy of the Company's management is to grow on the strength of quality and reliability. To achieve this objective, it is maintaining a well equipped Research & Development Centre for standard maintenance, innovative improvements in its products and achieving economies in production techniques without compromising on standard and quality of products. Products and services offered by the Company are acknowledged by the customers as quality and reliable products and are the first preference of customers.

The Company gives high priority to customers' satisfaction, tries to maintain uninterrupted supply of its products and provides after sales services. technical support for trouble shooting.

AL HAMDO LILLAH, the Company enjoys high prestige and reputation in the business community, banks, financial institutions and customers. It is also amongst major contributors to the national exchequer.



## **Financial Highlights**

|   | UOM             | 2012       | 2011       | 2010       |
|---|-----------------|------------|------------|------------|
| Profit and Loss Account                       |                 |            |            |            |
| Sales - Net                                   | Rs. in thousand | 6,390,922  | 6,455,848  | 4,774,324  |
| Cost of Goods Sold                            | Rs. in thousand | 6,175,904  | 5,804,892  | 4,301,276  |
| <b>Gross Profit</b>                           | Rs. in thousand | 215,018    | 650,956    | 473,048    |
| Operating profit                              | Rs. in thousand | 125,266    | 515,795    | 288,930    |
| Profit before tax                             | Rs. in thousand | 81,750     | 503,881    | 286,005    |
| Profit after tax                              | Rs. in thousand | 20,939     | 332,262    | 207,802    |
| Income tax - current                          | Rs. in thousand | 63,909     | 116,219    | 107,860    |
| - prior years                                 | Rs. in thousand | (33,233)   | (3,230)    | (22,197)   |
| - deferred                                    | Rs. in thousand | 30,135     | 58,630     | (7,460)    |
| Dividend                                      |                 |            |            |            |
| Cash dividend                                 | Rs. in thousand | 34,068     | 187,377    | 136,274    |
| Cash dividend rate                            | Percentage      | 10         | 55         | 40         |
| Balance Sheet                                 |                 |            |            |            |
| Share capital                                 | Rs. in thousand | 340,685    | 340,685    | 340,685    |
| Reserves                                      | Rs. in thousand | 1,735,615  | 1,735,615  | 1,735,615  |
| Unappropriated profit                         | Rs. in thousand | 254,064    | 420,502    | 224,514    |
| Shareholders equity                           | Rs. in thousand | 2,330,364  | 2,496,802  | 2,300,814  |
| No. of ordinary shares                        | Numbers         | 34,068,514 | 34,068,514 | 34,068,514 |
| Non current liabilities                       | Rs. in thousand | 370,661    | 329,253    | 261,634    |
| Current liabilities                           | Rs. in thousand | 1,400,079  | 1,146,577  | 240,394    |
| Property, Plant and Equipment                 | Rs. in thousand | 1,311,704  | 1,192,889  | 907,586    |
| Capital work-in-progress                      | Rs. in thousand | 226,909    | 26,998     | 300,143    |
| Long term investments/loans/deposits          | Rs. in thousand | 4,281      | 4,281      | 36,334     |
| Current assets                                | Rs. in thousand | 2,558,210  | 2,748,464  | 1,558,779  |
| Net current assets                            | Rs. in thousand | 1,158,131  | 1,601,887  | 1,318,385  |
| Total liabilities                             | Rs. in thousand | 4,101,104  | 3,972,632  | 2,802,842  |
| Total Assets                                  | Rs. in thousand | 4,101,104  | 3,972,632  | 2,802,842  |
| Ratios Analysis                               |                 |            |            |            |
| Gross profit                                  | Percentage      | 3.36       | 10.08      | 9.91       |
| Net profit                                    | Percentage      | 0.33       | 5.15       | 4.35       |
| Return on equity                              | Percentage      | 0.90       | 13.31      | 9.03       |
| Return on capital employed                    | Percentage      | 3.31       | 18.25      | 11.28      |
| Current ratio                                 | Times           | 0.83       | 2.40       | 6.48       |
| Inventory turnover                            | Times           | 4          | 4          | 7          |
| Cash dividend per share                       | Rupees          | 1.00       | 5.50       | 4.00       |
| Debt : equity ratio                           | Паросо          | 0:100      | 0:100      | 0:100      |
| Break-up value per share                      | Rupees          | 68.40      | 73.29      | 67.53      |
| Market value per share at the end of the year | Rupees          | 25.66      | 41.50      | 33.00      |
| Production volume                             |                 | 20.00      | 11100      |            |
| Production capacity                           | M. Tons         | 22,100     | 22,100     | 22,100     |
| Production achieved                           | M. Tons         | 34,957     | 35,250     | 33,991     |
| Capacity utilization                          | Percentage      | 158        | 160        | 154        |
| Employees                                     | Numbers         | 1,238      | 1,239      | 1,186      |
|   |                 | ,          | ,          |            |

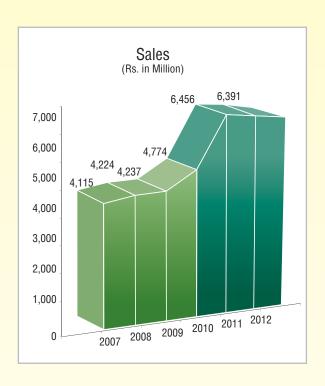


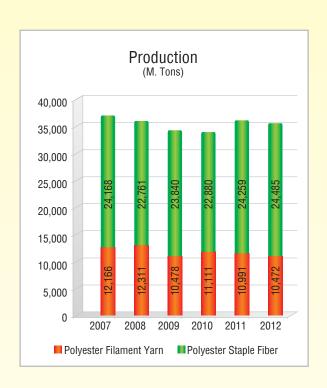
| 2009       | 2008       | 2007       | 2006       | 2005       |
|------------|------------|------------|------------|------------|
| 4,237,268  | 4,224,019  | 4,115,381  | 3,525,961  | 3,649,631  |
| 3,937,467  | 3,965,886  | 3,910,332  | 3,353,139  | 3,378,752  |
| 299,801    | 258,133    | 205,049    | 172,822    | 270,879    |
| 264,307    | 229,752    | 167,705    | 170,219    | 260,506    |
| 261,092    | 227,539    | 165,044    | 169,119    | 258,721    |
| 196,632    | 171,023    | 103,038    | 110,774    | 182,274    |
| 90,972     | 56,428     | 19,879     | 12,660     | 97,080     |
| (4,210)    | (52,002)   | -          | (115)      | (12,681)   |
| (22,302)   | 52,090     | 42,127     | 45,800     | (7,952)    |
| (22,002)   | 02,000     | 12,121     | 10,000     | (1,002)    |
| 136,274    | 102,206    | 85,171     | 85,171     | 102,206    |
| 40         | 30         | 25         | 25         | 30         |
|            |            |            |            |            |
| 340,685    | 340,685    | 340,685    | 340,685    | 340,685    |
| 1,735,615  | 1,495,615  | 1,495,615  | 1,495,615  | 1,495,615  |
| 152,986    | 298,560    | 212,708    | 194,841    | 186,273    |
| 2,229,286  | 2,134,860  | 2,049,008  | 2,031,141  | 2,022,573  |
| 34,068,514 | 34,068,514 | 34,068,514 | 34,068,514 | 34,068,514 |
| 263,293    | 279,678    | 219,965    | 175,725    | 126,928    |
| 230,032    | 516,869    | 457,856    | 197,323    | 204,015    |
| 969,334    | 986,262    | 847,485    | 661,303    | 422,077    |
| 2,845      | 6,271      | 96,470     | 79,365     | 244,691    |
| 140,984    | 133,427    | 124,606    | 114,078    | 67,354     |
| 1,609,448  | 1,805,447  | 1,658,268  | 1,549,443  | 1,619,394  |
| 1,379,416  | 1,288,578  | 1,200,412  | 1,352,120  | 1,415,379  |
| 2,722,611  | 2,931,407  | 2,726,829  | 2,404,189  | 2,353,516  |
| 2,722,611  | 2,931,407  | 2,726,829  | 2,404,189  | 2,353,516  |
|            |            |            |            |            |
| 7.08       | 6.11       | 4.98       | 4.90       | 7.42       |
| 4.64       | 4.05       | 2.50       | 3.14       | 4.99       |
| 8.82       | 8.01       | 5.03       | 5.45       | 9.01       |
| 10.60      | 9.52       | 7.39       | 7.71       | 12.12      |
| 7.00       | 3.49       | 3.62       | 7.85       | 7.94       |
| 5          | 5          | 5          | 6          | 5          |
| 4.00       | 3.00       | 2.50       | 2.50       | 3.00       |
| 0:100      | 0:100      | 0:100      | 0:100      | 0:100      |
| 65.44      | 62.66      | 60.14      | 59.62      | 59.37      |
| 29.45      | 42.00      | 42.50      | 37.55      | 44.50      |
| 22,100     | 22,100     | 22,100     | 22,100     | 18,840     |
| 34,318     | 35,072     | 36,334     | 31,906     | 32,608     |
| 155        | 159        | 164        | 144        | 173        |
| 1,249      | 1,288      | 1,256      | 1,181      | 1,068      |

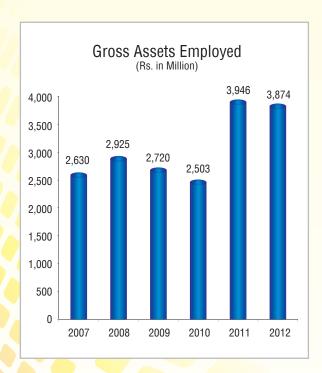


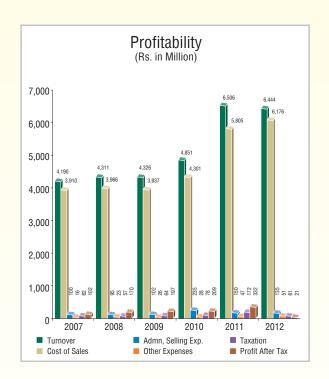


## **Graphical Presentation**

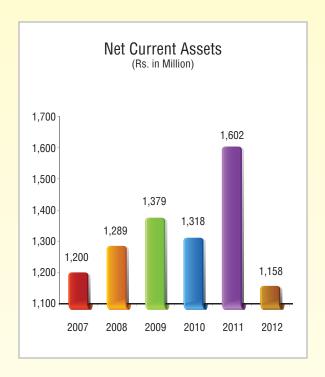


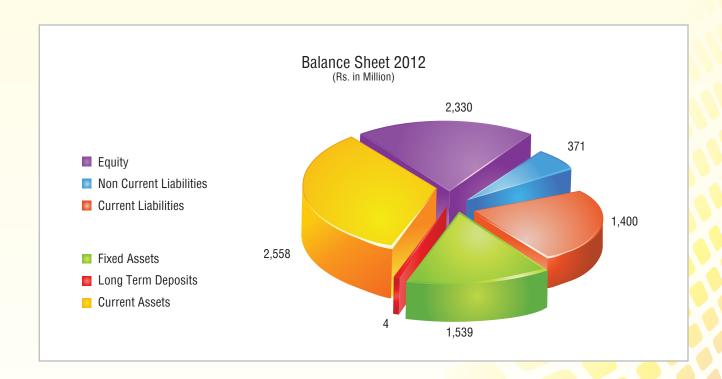
















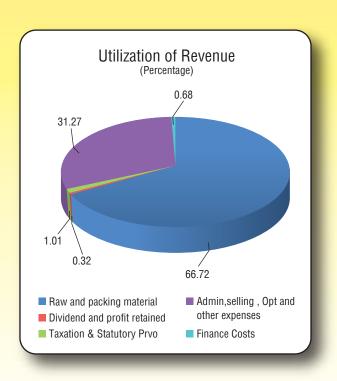
# Directors' Report to the Shareholders

The Board of Directors of your Company are pleased to welcome you to the thirty-second annual general meeting and present the Annual Report together with the Audited Financial Statements of the Company for the year ended 30 June 2012.

| Financial Results:                     | Rupees in thousand |
|--|--------------------|
| Net profit before taxation             | 81,750             |
| Provision for taxation                 | 60,811             |
| Profit after taxation                  | 20,939             |
| Un-appropriated profit brought forward | 233,125            |
| Profit available for appropriation     | 254,064            |

### Appropriations:

| Appropriations.                               |         |
|---|---------|
| Proposed final cash dividend @10% (2011:@55%) | 34,068  |
| Un-appropriated profit carried forward        | 219,996 |
|   | Rupee   |
| Farnings per share – Basic and Diluted        | 0.61    |



### Overview

The Directors report with dismay that your Company has for the first time in its history of over three decades show somewhat perturbing decline in profits for the year ended 30 June 2012. The performance of the Company started sinking in the operational swamp since first quarter of 2011-12. Rising costs of energy and raw materials dampened the Company's profit margins, which were squeezed further by the depressed market and inherent industry and economic challenges.

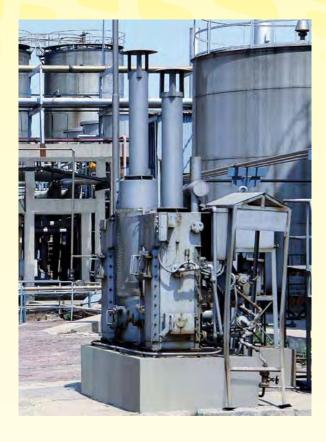
The annual downturn was shallower than expected as a result of wider picture of economic slowdown, subdued market conditions and exorbitant utilities costs and thus results of this year show pessimism.

Poor governance and the bleak state of law and order have posed top threats to business in the country. Other alarming menace which needs special attention of the Government is that many manufacturing units are moving to Bangladesh and Dubai.

As per declared data the Foreign Direct Investment (FDI) has substantially declined from peak level of US\$5.41 billion in 2007-08, which gradually fell to US\$1.979 billion in FY 2011 and to US\$680.4 million in FY 2012, which should be worrisome to the Government. The energy crisis as well as lack of infrastructure and inconsistent economic policies also caused the decline in foreign investment. The disturbing fact is that appropriate mitigating policies are not being put in place to assuage concerns over the possibility of a further decline in foreign investment. In countries like Pakistan foreign investment could be a catalyst in improving economic growth and promoting industrial revival.

The Company made vigorous efforts to retain profitability through many on-going cost saving initiatives, but those could not offset the inflated input prices mainly the energy costs.

Energy crisis has become a persistent hazard to industrial sector. The gas supply to our plant remained abysmally low throughout the year. The industry remained in the throes of a severe energy crisis ranging from 16 to 22 hours load shedding a day due to government's failure to overcome this problem. Energy



crisis has almost crippled the Textile industry, which is the main consumer sector of our products. A high percentage of production capacity is impaired due to energy outages as Textile industry has witnessed closure of gas from 77 days in 2008-09 to a maximum of 177 days in 2012 due to gas shortage. Besides this, the Textile industry faced additional gas load shedding for 180 days in the year 2012 which in 2008-09 was hardly for 90 days. This forced many industrialists to shift their production units to other countries. Total suspension of gas supply to our plant was cumulatively for 166 days during the year 2011-12, besides additional load shedding of 40 days. Both electricity and gas shortages have made the production capacity of Textile industry as redundant and viability of remaining running Textile industry is being gradually eroded. Imported textile fabrics and fabric cloth entering into the Pakistan market are substituting domestic production and leading to decline in exports.

At one time power shortfall crossed the unbelievable level of 8000 MW which resulted in closure of a large number of looms in Faisalabad. This is the main downstream consumers' hub of our products. Fall in profitability stems from the energy crisis that has led to steep hike in fuel cost.



Energy shortages, for the most part, were responsible for slowing down the production wheel of the country, while decline in investments continues de-accelerating economic activities.

There is a dire need for a fundamental change of direction through good governance and management of economy and such a change should start with structural reforms and good governance in public sector.

The Polyester Staple Fibre (PSF) and Polyester Filament Yarn (PFY) industry's main downstream is the Textile industry which contributes more than sixty percent to the country's total exports. However, the Textile industry currently faces massive challenges in meeting the international export competition. The factors such as high interest rates and cost of inputs, non-conducive government trade and taxation policies and non-guaranteed energy supplies impact their competitiveness. Any decline in exports has direct bearing on PSF and PFY industry impacting their production activities.



The PSF and PFY Industry is bitter about uncertainties. The increase in input cost of minimum wage, non-assurance of power supplies and lack of R&D undertaken by end-users has had a negative impact on the industry's competitiveness with imported products available at cheaper rates.

The National Tariff Commission in its conclusion of Sunset Review last year not only reduced the anti-dumping duties on dumped imports of yarn but also imposed duty only for three years from 4 December

2010 against our demand of atleast continuing previous tariff on permanent basis, thus causing injury to domestic industry.

The raw material prices during the year 2012 remained capricious. The MEG prices which in July 2011 were US\$1,350 per M.Ton showed a rising trend till October 2011 and thereafter the prices reflected a softening decline to US\$1,030 per M.Ton by end of year under review. The prices of PTA showed bullishness from US\$1,190 per M.Ton in July 2011, steeped to US\$1,340 per M.Ton in September 2011 and in remaining months of the year 2012 the PTA prices were little bit decreased till year end. A day-to-day widening gap of our energy needs was coped with own power generation facilities with furnace oil in contingent way bearing extra burden of its predominately increasing prices by the OGRA. Thus, our cost of fuel and power has increased to Rs.985 million in the year under review compared to Rs.882 million in 2011.

Sales revenue for the year 2012 slightly decreased to Rs.6,391 million compared to Rs.6,456 million in 2011. The decrease is mainly attributable to volumetric sales of yarn due to downstream demand sluggishness. The increased input cost, particularly PTA and MEG prices contributed towards price adjustments of products sold. Profit before taxation decreased to Rs.82 million from Rs.504 million in 2010-11. Profit after taxation also slashed to Rs.21 million from Rs.332 million in the year 2011. Administrative and general expenses remained under control and amounted to Rs.120 million as compared to Rs.135 million in the previous year.

## Future Outlook

The futuristic view for our country mires in unfortunate energy, political uncertainty and law and order crises. However, despite these challenges, your Company is very likely to continue with its growth momentum. With the Company focused on enhancing its sales revenues, on the basis of its product qualities and regular supply commitments, it is hoped that the Company will meet its financial goals in coming year. In the long run, however, things remain uncertain, the gross margins are impacted with ever increasing raw material prices which are going to test the Company's operational efficiencies. On the other hand, the Corporate policies focusing on

innovation with addition of latest machinery backed by cost-cuttings, are likely to help the Company gain new vigour. Amid resurgence in oil prices, the raw material prices are not predictable precisely.



In current financial year Pak rupee depreciated by Rs.9 against US dollar heavily impacting our raw material imports.

Industries have been persistently demanding for exemption from power, gas cuts so that the closed units could operate at full capacity to cater for their export orders ending unemployment. The worsening energy crisis was adversely affecting the export-oriented industrial sector and equally hitting manufacturers as well as the social segments of the society.

Gas supply and demand gap is widening. There is great need of exploring more efficient means of generating alternative power feeders.

The SNGPL in June 2012 has unilaterally increased the tariff rate from Rs.13 per MMBTU to as high as Rs.100 per MMBTU as infrastructure cess, later on revised to Rs.50 when opposed strongly by the consumers. This increase is unaffordable for the industry particularly when it is bearing extra cost of fuel because of gas shortage. This increase has doubled the impact of fuel cost on our operations with further burden on next period results.

The Company has plans to switch its reliance from costly furnace oil and natural gas to alternate energy resources which will lower the fuel and power cost in the coming years.

A recent cut in discount rate by the State Bank of Pakistan by 1.5 percent to 10.5 is a positive step towards revival of industrial activities in the country. To provide stimulus for growth of industrial sector the discount rate needs to be brought to single digit.

In pursuit of excellence, we are working towards fast transforming this organization into an operationally effective and economically sustainable producing unit.

#### **Board of Directors**

The term of the present Board is expiring on 30 October 2012. The composition of the new Board of Directors of the Company shall be in compliance with the provisions of new Code of Corporate Governance 2012. The Company shall welcome minority shareholders nomination and shall extend all facilitation while issuing notice under section 178(4) of the Companies Ordinance, 1984 in case such a nomination is received.

#### Dividend

Your Directors are pleased to propose a cash dividend @ 10%, i.e. Re.1.00 per share of Rs.10.00 each for the year ended 30 June 2012.

### **Auditors**

The present auditors M/s. Qavi & Co., Chartered Accountants retire and being eligible offer themselves for re-appointment.

The Board has received recommendations from its Audit Committee for re-appointment of M/s. Qavi & Co., Chartered Accountants as Auditors of the Company for the year 2012-13.

## Pattern of Shareholding

A statement showing the pattern of shareholding in the Company as at 30 June 2012 appear on Page 57.



## Disclosure Requirements as per Code of Corporate Governance 2012

Good Corporate Governance has always been the focal point of the Board of Directors of the Company. I am happy to report that your Company by the Grace of Allah, meets the standard set in the guidelines for good corporate governance and is in compliance with the relevant regulations. The Company has maintained its books of account as per statutory requirements. Company's financial statements fully present state of affairs fairly, its results of operations, cash flows and changes in equity. Appropriate accounting policies and applicable International Accounting Standards and International Financial Reporting Standards were applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment and any departures therefrom have been adequately disclosed and explained. There is no inconsistency in these policies and no material departure from the best practices of corporate governance is allowed. These accounts have been prepared on going concern basis and the Management is satisfied regarding going concern status of the Company. The system of internal controls of the Company is significantly sound in design and has been effectively implemented and monitored.

Plant operations remained normal throughout the year with no major breakdowns. However, the gas and power shortages bitterly disturbed our targeted production and sales plans. The reasons for decline in operating results have been highlighted and explained.

There is no statutory payment on account of taxes, duties, levies and charges outstanding other than those in normal business related transactions.

Company is neither in default nor likely to default any loans, short term borrowings or any sort of debt instruments.

## Investment of Provident Fund

The value of investment in Provident Fund Trust Account inclusive of profit accrued thereon is as under:

(Rupees in thousand)
30 June 2012 30 June 2011
(Unaudited) (Audited)
31,214 27,496

## Audit Committee Meetings and Attendance by each member

Total number of Audit Committee Meetings held during the year under review: 4

## Attendance by each Member:

| 1. | Mr. Jafferali M. Feerasta – Chairman | 2 |
|----|--------------------------------------|---|
| 2. | Mr. Muhammad Rashid Zahir – Member   | 4 |
| 3. | Mr. Amin A. Feerasta – Member        | 4 |

## H.R and Remuneration Committee Meetings and Attendance by each member

Total number of H.R and Remuneration Committee Meetings held during the year under review: 2

## Attendance by each Member:

| 1. | Mr. Jafferali M. Feerasta – Chairman | 2 |
|----|--------------------------------------|---|
| 2. | Mr. Nooruddin Feerasta – Member      | 2 |
| 3. | Mr. Amin A. Feerasta – Member        | 2 |

## Board Meetings held and Attendance by each Director

Total number of Board Meetings held during the year under review:

4

Attendance by each Director:

| 1. | Mr. Jafferali M. Feerasta (Non-executive)        | 2 |
|----|--|---|
| 2. | Mr. Nooruddin Feerasta (Chief Executive Officer) | 4 |
| 3. | Mr. Muhammad Rashid Zahir (Non-executive)        | 4 |
| 4. | Mr. Muhammad Ali H. Sayani (Non-executive)       | 4 |
| 5. | Mr. Amin A. Feerasta (Non-executive)             | 4 |
| 6. | Mr. Abdul Hayee (Executive)                      | 4 |
| 7. | Sved Ali Zafar (Non-executive)                   | 2 |

Leave of absence was granted to the Directors and members who could not attend some of the Board or its Committees Meetings.

Members of the Board are in compliance with the directors' training criteria set in the Code of Corporate Governance 2012.



## Corporate Social Responsibility (CSR)

Your Company gives high priority to its social responsibilities and is committed to the highest standards of corporate behaviour. The Company's CSR responsibilities are fulfilled through monetary contributions in the areas of health care, education, environment protection, water and sanitation, child welfare, infrastructure development and other social welfare activities. Our CSR includes the contributions to hospitals and education programs engaged in assisting the under-privileged patients, students and children of various walks of life.

## Health Safety and Environment

The Company is strongly committed towards all aspects of Safety, Health and Environment connected with our business operations.

The Company fully recognizes safety as the key component of operational excellence and gives vital importance to training of employees and contractors to enhance safety awareness and actively incorporate industry best practices in the overall operational set-up.

Our commitment to environment, health and safety is manifested in our operational activities as no major accident was reported in the year 2012.

There was no reportable occupational illness to our employees or contracted manpower in 2012.

## **Labor Management Relations**

Like previous years, cordial relations were maintained between the Management and labor during this year and we wish to place on record our appreciation for the dedication and hard work demonstrated by employees at every level for the progress and growth of the Company.

## Approval of Financial Statements

The financial statements for the year 2012 were approved and authorized for their issuance by the Board of Directors on 22 September 2012.

#### A Note of Gratitude

The Directors wish to place on record their appreciation for the cooperation extended by the Ministries of Finance, Industries, Production, Commerce, Communication and Textile Industry. We also owe our thanks to the Departments of Customs, Central Excise and Government of the Punjab for their cooperation. We appreciate the patronage and confidence placed in the Company by the Development Financial Institutions and commercial banks. We are thankful to our valued customers and expect growing business relationship with them. To our stakeholders we are grateful for their faith in the Company. We greatly value their trust.

On behalf of the Board

Jafferali M. Feerasta Chairman

Lahore:

22 September 2012





## **Notice of Meeting**

Notice is hereby given that the Thirty Second Annual General Meeting of Rupali Polyester Limited ("the Company") will be held at Rupali House, 241-242 Upper Mall Scheme, Anand Road, Lahore on Wednesday, 31 October 2012 at 10:00 a.m. to transact the following business:

## **Ordinary Business:**

- 1) To confirm the minutes of Thirty First Annual General Meeting of the Company held on 29 October 2011.
- 2) To receive, consider and adopt Annual Audited Accounts of the Company together with the Directors and Auditors Reports thereon for the year ended 30 June 2012.
- 3) To elect seven (7) Directors of the Company in accordance with the provisions of Section 178 of the Companies Ordinance, 1984 for a period of three (3) years commencing from 30 October 2012. The retiring Directors are Mr. Jafferali M.Feerasta, Mr. Nooruddin Feerasta, Mr. Muhammad Rashid Zahir, Mr. Muhammad Ali H. Sayani, Mr. Amin A. Feerasta, Syed Ali Zafar and Mr. Abdul Hayee.
- 4) To approve payment of final cash dividend @ 10% i.e. Re. 1.00 per share for the year ended 30 June 2012 as recommended by the Board of Directors.
- 5) To appoint Auditors of the Company and to fix their remuneration. The retiring Auditors M/s. Qavi & Co., Chartered Accountants being eligible have offered themselves for reappointment.
- 6) To transact such other ordinary business as may be placed before the meeting with the permission of the Chair.

By order of the Board

S. Ghulam Shabbir Gilani Company Secretary

Lahore: 22 September 2012



## Notes:

- 1) In accordance with Section 178(1) of the Companies Ordinance, 1984, the Board of Directors of the Company in its meeting held on 22 September 2012 has fixed the number of Directors to be elected as seven (7).
- 2) In terms of Section 178(3) of the Companies Ordinance, 1984, any person who seeks to contest an election to the office of Director, shall file with the Company, not later than fourteen (14) days before the date of this meeting, a notice of his/her intention to offer himself/herself for election as a Director in terms of section 178(3) of the Companies Ordinance, 1984 together with (a) consent Form-28 (b) declaration with consent to act as Director in the manner as provided in the Code of Corporate Governance 2012.
- 3) Share transfer books of the Company will remain closed from 22 October 2012 to 31 October 2012 (both days inclusive) for determining the entitlement of dividend. The members whose names appear in the register of members as at the close of business on 20 October 2012 will qualify for payment of dividend.
- 4) A member entitled to attend and vote at this meeting may appoint another member as his or her proxy to attend and vote. Proxies in order to be effective must be received at the registered office of the Company not less than 48 hours before the time of holding the meeting.
- 5) Accountholders/sub-accountholders holding book entry securities of the Company in Central Depository System (CDS) of Central Depository Company of Pakistan Limited (CDC) who wish to attend the Annual General Meeting are requested to please bring their original Computerized National Identity Card (CNIC) or original passport with a photocopy duly attested by their bankers alongwith participant's I.D. number and their account number in CDS for identification purposes.
  - In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee together with the original proxy form duly filled in must be received at the registered office of the Company not less than 48 hours before the time of holding the meeting. The nominees shall produce their original CNIC or original passport at the time of attending the meeting for identification purpose.
- 6) Shareholders are requested to notify any change in their addresses immediately.



## **Statement of Compliance**with the Code of Corporate Governance

Name of Company - Rupali Polyester Limited

Year Ended - 30 June 2012

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 35 of listing regulations of Karachi, Lahore and Islamabad Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its board of directors. At present the Board includes:

| Category                | Names   |
|-------------------------|---|
| Independent Directors   | Since election of directors is due this year, the categories will be determined in the new composition as per CCG.  Present directors are listed below: |
| Executive Directors     | Mr. Nooruddin Feerasta<br>Mr. Abdul Hayee   |
| Non-Executive Directors | Mr. Jafferali M. Feerasta<br>Mr. Muhammad Rashid Zahir<br>Mr. Muhammad Ali H. Sayani<br>Mr. Amin A. Feerasta<br>Mr. Syed Ali Zafar                      |

- 2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this Company (excluding the listed subsidiaries of listed holding Companies where applicable).
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. During the year no casual vacancy occurred on the Board.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 6. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors have been taken by the board/shareholders.
- 8. The meetings of the Board were presided over by the Chairman, and in his absence, by a director elected by the board for this purpose and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The directors are fully in compliance with the provision with regard to their training programs.



- 10. The board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by the CEO and CFO before approval of the board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The board has formed an audit committee. It comprises 3 members, all of whom are non-executive directors and the Chairman of the committee shall be an independent director after the forthcoming election of directors.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises 3 members, majority of whom are non-executive directors and the Chairman of the committee is also a non-executive director.
- 18. The board has set-up an effective internal audit function. The Head of Internal Audit and Audit team are suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of Company's securities, was determined and intimated to directors, employees and stock exchanges.
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchanges.
- 23. We confirm that all other material principles enshrined in the CCG as immediately applicable have been complied with.

For and on behalf of the Board of Directors

Nooruddin Feerasta Chief Executive Officer

Lahore: 22 September 2012



# Review Report to the Members on Statement of Compliance with the Best Practices of the Code of Corporate Governance

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance for the year ended 30 June 2012 prepared by the Board of Directors of RUPALI POLYESTER LIMITED ("the Company") to comply with the Listing Regulations of the Karachi, Lahore & Islamabad Stock Exchanges, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

Further, Sub-Regulation (xiii a) of Listing Regulations 35 notified by the Karachi, Lahore and Islamabad Stock Exchanges requires the Company to place before the board of directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the board of directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended 30 June 2012.

Lahore: Qavi & Co.

Chartered Accountants

22 September 2012 Engagement partner: Ghulam Abbas



## **Auditors' Report to the Members**

We have audited the annexed balance sheet of RUPALI POLYESTER LIMITED as at 30 June 2012 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
  - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2012 and of the profit, total comprehensive income, its cash flows and changes in the equity for the year then ended; and
- d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

Lahore:

**Chartered Accountants** 

Qavi & Co.

22 September 2012 Engagement partner: Ghulam Abbas



## **Balance Sheet**

as at 30 June 2012

|   | Note | 2012<br>Rupees in t | 2011<br>thousand |
|---|------|---------------------|------------------|
| EQUITY AND LIABILITIES  |      |                     |                  |
| SHARE CAPITAL AND RESERVES                                      |      |                     |                  |
| Authorized Share Capital  |      |                     |                  |
| 35,000,000 (2011: 35,000,000)<br>Ordinary Shares of Rs. 10 each |      | 350,000             | 350,000          |
|   |      |                     |                  |
| Issued, Subscribed and Paid-up Capital                          | 5    | 340,685             | 340,685          |
| Capital Reserve   |      | 71,490              | 71,490           |
| General Reserve   |      | 1,664,125           | 1,664,125        |
| Unappropriated Profit   |      | 254,064             | 420,502          |
|   |      | 2,330,364           | 2,496,802        |
| NON-CURRENT LIABILITIES   |      |                     |                  |
| Staff Retirement Benefits - Gratuity                            | 6    | 90,933              | 79,661           |
| Deferred Taxation   | 7    | 279,728             | 249,592          |
| CURRENT LIABILITIES   |      |                     |                  |
| Trade and Other Payables  | 8    | 747,799             | 1,135,072        |
| Short Term Borrowings   | 9    | 639,173             | 10,817           |
| Accrued Mark-up   |      | 13,107              | 688              |
|   |      | 1,400,079           | 1,146,577        |
| CONTINGENCIES AND COMMITMENTS                                   | 10   |                     |                  |
|   |      | 4,101,104           | 3,972,632        |

The annexed notes 1 to 40 form an integral part of these financial statements.

## **Balance Sheet**

as at 30 June 2012

|   | Note | 2012<br>Rupees in | 2011<br>thousand |
|---|------|-------------------|------------------|
| ASSETS                                    |      |                   |                  |
| NON-CURRENT ASSETS                        |      |                   |                  |
| Property, Plant and Equipment             |      |                   |                  |
| Operating Fixed Assets                    | 11   | 1,311,704         | 1,192,889        |
| Capital Work-in-Progress                  | 12   | 226,909           | 26,998           |
|   |      | 1,538,613         | 1,219,887        |
| Long Term Deposits                        | 13   | 4,281             | 4,281            |
|   |      | 1,542,894         | 1,224,168        |
| CURRENT ASSETS                            |      |                   |                  |
| Stores, Spares and Loose Tools            | 14   | 747,136           | 396,737          |
| Stock-in-Trade                            | 15   | 1,354,876         | 1,925,566        |
| Trade Debts                               | 16   | 36,621            | 65,930           |
| Loans and Advances                        | 17   | 39,485            | 30,699           |
| Trade Deposits and Short Term Prepayments | 18   | 2,868             | 1,861            |
| Other Receivables                         | 19   | 178,344           | 282,115          |
| Taxation - Net                            | 20   | 124,192           | 35,290           |
| Cash and Bank Balances                    | 21   | 74,688            | 10,266           |
|   |      | 2,558,210         | 2,748,464        |
|   |      |                   |                  |
|   |      | 4,101,104         | 3,972,632        |

Jafferali M. Feerasta Chairman



## **Profit and Loss Account**

for the year ended 30 June 2012

|  | Note | 2012<br>Rupees in | 2011<br>thousand |
|--|------|-------------------|------------------|
| Sales                                  | 22   | 6,390,922         | 6,455,848        |
| Cost of Goods Sold                     | 23   | (6,175,904)       | (5,804,892)      |
|  | 20   | , ,               |                  |
| Gross Profit                           |      | 215,018           | 650,956          |
| Selling and Distribution Expenses      | 24   | (14,781)          | (15,397)         |
| Administrative and General Expenses    | 25   | (120,417)         | (134,768)        |
| Other Operating Charges                | 26   | (7,636)           | (35,435)         |
| Other Operating Income                 | 27   | 53,082            | 50,439           |
| Operating Profit                       |      | 125,266           | 515,795          |
| Finance Costs                          | 28   | (43,516)          | (11,914)         |
| Profit before Taxation                 |      | 81,750            | 503,881          |
| Taxation                               | 29   | (60,811)          | (171,619)        |
| Profit after Taxation                  |      | 20,939            | 332,262          |
|  |      | Rupee             | Rupees           |
| Earnings per Share - Basic and Diluted | 30   | 0.61              | 9.75             |

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 40 form an integral part of these financial statements.

Jafferali M. Feerasta Chairman



## **Statement of Comprehensive Income** for the year ended 30 June 2012

| No                         | ote | 2012<br>Rupees in | 2011<br>thousand |
|----------------------------|-----|-------------------|------------------|
| Profit after Taxation      |     | 20,939            | 332,262          |
| Other Comprehensive Income |     | -                 | -                |
| Total Comprehensive Income |     | 20,939            | 332,262          |

The annexed notes 1 to 40 form an integral part of these financial statements.

Jafferali M. Feerasta Chairman



## **Cash Flow Statement**

for the year ended 30 June 2012

|  | Note     | 2012 2011<br>Rupees in thousand |                  |  |
|--|----------|---------------------------------|------------------|--|
| CASH FLOW FROM OPERATING ACTIVITIES                            |          |                                 |                  |  |
| Profit Before Taxation   |          | 81,750                          | 503,881          |  |
| Add / (Less):  |          |                                 |                  |  |
| Adjustment for Non Cash Charges and Other Items:  Depreciation | 11.1     | 113,854                         | 83,843           |  |
| Amortization of Short Term Prepayments                         |          | 443                             | 447              |  |
| Staff Retirement Benefits - Gratuity                           | 6.5      | 18,750                          | 15,702           |  |
| Mark-up / Interest Income                                      | 27.1     | (3,967)                         | (14,246)         |  |
| Remission of Liabilities                                       | 27       | (696)                           | (1,111)          |  |
| Loss on Disposal of Operating Fixed Assets                     | 26       | 2,658                           | 12               |  |
| Exchange Gain<br>Mark-up on Short Term Borrowings              | 27<br>28 | (1)<br>39,073                   | (272)<br>6,493   |  |
| Amount written off   | 20       | 39,073                          | 31,862           |  |
| Finance Costs  | 28       | 4,443                           | 5,421            |  |
|  |          | 174,557                         | 128,151          |  |
| Effect on Cash Flow Due to Working Capital Changes:            |          |                                 |                  |  |
| (Increase) / Decrease In Current Assets:                       |          |                                 |                  |  |
| Stores, Spares and Loose Tools                                 |          | (350,399)                       | (86,323)         |  |
| Stock-in-Trade   |          | 570,690                         | (1,238,163)      |  |
| Trade Debts<br>Loans and Advances                              |          | 29,309<br>(8,786)               | (4,628)<br>9,317 |  |
| Trade Deposits and Short Term Prepayments                      |          | (1,450)                         | (1,596)          |  |
| Other Receivables  |          | 103,771                         | (15,466)         |  |
|  |          | 343,135                         | (1,336,859)      |  |
| (Decrease)/ Increase In Current Liabilities:                   |          |                                 |                  |  |
| Trade and Other Payables                                       |          | (386,577)                       | 894,527          |  |
|  |          | (43,442)                        | (442,332)        |  |
| Cash generated from Operations                                 |          | 212,865                         | 189,700          |  |
| Mark-up on Short Term Borrowings and Bank Charges Paid         |          | (31,097)                        | (11,226)         |  |
| Income Tax Paid  |          | (119,577)                       | (123,048)        |  |
| Mark-up / Interest Received                                    |          | 3,967                           | 14,246           |  |
| Staff Retirement Benefits - Gratuity Paid                      |          | (7,478)                         | (6,713)          |  |
| Net Cash Inflow from Operating Activities                      |          | 58,680                          | 62,959           |  |



## **Cash Flow Statement**

for the year ended 30 June 2012

|  | 2012               | 2011      |
|--|--------------------|-----------|
| Note   | Rupees in thousand |           |
| CASH FLOW FROM INVESTING ACTIVITIES                    |                    |           |
| Fixed Capital Expenditure                              | (437,040)          | (96,107)  |
| Long Term Investments                                  | -                  | 288       |
| Long Term Deposits                                     | -                  | (97)      |
| Proceeds from the sale of Operating Fixed Assets       | 1,802              | 94        |
| Net Cash Outflow from Investing Activities             | (435,238)          | (95,822)  |
| CASH FLOW FROM FINANCING ACTIVITIES                    |                    |           |
| Dividend Paid  | (187,377)          | (136,274) |
| Net Cash Outflow from Financing Activities             | (187,377)          | (136,274) |
| Net Decrease in Cash and Cash Equivalents              | (563,935)          | (169,137) |
| Cash and Cash Equivalents at the Beginning of the year | (551)              | 168,314   |
| Effect of Exchange Rate Fluctuations                   | 1                  | 272       |
| Cash and Cash Equivalents at the End of the year 31    | (564,485)          | (551)     |

The annexed notes 1 to 40 form an integral part of these financial statements.

Jafferali M. Feerasta Chairman



## **Statement of Changes in Equity** for the year ended 30 June 2012

Balance as on 30 June 2012

|  | Rupees in thousar                              |   |           |  | thousand                 |                 |
|--|--|---|-----------|--|--------------------------|-----------------|
|  | Issued<br>Subscribed<br>and Paid-up<br>Capital | Capital<br><u>Reserve</u><br>Share<br>Premium | General   | ue Reserves<br>Un-<br>appropriated<br>Profit | -<br>Total<br>i Reserves | Total<br>Equity |
| Balance as on 01 July 2010                           | 340,685  | 71,490  | 1,664,125 | 224,514                                      | 1,960,129                | 2,300,814       |
| Net Profit for the year ended 30 June 2011           | -  | -   | -         | 332,262                                      | 332,262                  | 332,262         |
| Final dividend for the year ended 30 June 2010 @ 40% | -  | -   | -         | (136,274)                                    | (136,274)                | (136,274)       |
| Balance as on 30 June 2011                           | 340,685  | 71,490  | 1,664,125 | 420,502                                      | 2,156,117                | 2,496,802       |
| Balance as on 01 July 2011                           | 340,685  | 71,490  | 1,664,125 | 420,502                                      | 2,156,117                | 2,496,802       |
| Net Profit for the year ended 30 June 2012           | -  | -   | -         | 20,939                                       | 20,939                   | 20,939          |
| Final dividend for the year ended 30 June 2011 @ 55% | -  | -   | -         | (187,377)                                    | (187,377)                | (187,377)       |

The annexed notes 1 to 40 form an integral part of these financial statements.

Jafferali M. Feerasta Chairman

Nooruddin Feerasta Chief Executive Officer

340,685 71,490 1,664,125 254,064 1,989,679 2,330,364



## **Notes to the Financial Statements**

for the year ended 30 June 2012

### 1. LEGAL STATUS AND NATURE OF BUSINESS

**RUPALI POLYESTER LIMITED** ("the Company") was incorporated in Pakistan on 24 May 1980 under the Companies Act 1913 (now the Companies Ordinance, 1984) as a Public Limited Company and is quoted on the Karachi, Lahore and Islamabad Stock Exchanges. The registered office of the Company is situated at Rupali House, 241-242 Upper Mall Scheme, Anand Road, Lahore. It is principally engaged in the manufacture and sale of polyester products.

## 2. Basis of preparation

2.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and requirements of the Companies Ordinance, 1984. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan differ with the requirements of IFRS, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives shall prevail.

## 2.2 Initial application of standards, amendments or an interpretation to existing standards

## 2.2.1 Standards, amendments to published standards and interpretations that are effective in the current year and are relevant to the Company

Following are the amendments that are applicable for accounting periods beginning on or after 01 January 2011:

- IAS 1, (amendments), 'Presentation of Financial Statements' clarifies that an entity shall present an analysis of other comprehensive income for each component of equity, either in the statement of changes in equity or in the notes to the financial statements. Accordingly, the Company has presented analysis of other comprehensive income for each component of equity in the statement of changes in equity.
- IFRS 7, (amendments), 'Financial instruments: disclosures' emphasis the interaction between quantitative and qualitative disclosures about the nature and extent of risks associated with financial instruments. The application of this amendment has no material impact on the Company's financial statements.

IAS 24 (Revised), 'Related party disclosures' issued in November 2009 supersedes IAS 24, 'Related party disclosures' issued in 2003. The revised standard clarifies and simplifies the definition of a related party and removes the requirement for government related entities to disclose details of all transactions with the government and other government related entities. The application of this standard has impacted the related party disclosures in the Company's financial statements.

IFRIC 14 (Amendments), 'Prepayments of a minimum funding requirement'. The amendments corrects an unintended consequence of IFRIC 14, 'IAS 19 - The limit on a defined benefit asset, minimum funding requirement and their interaction'. Without the amendment, entities are not permitted to recognize as an asset some voluntary prepayments or minimum funding contributions. This was not intended when IFRIC 14 was issued, and the amendments correct this. The application of this amendment has no material impact on the Company's financial statements.



Following are the amendments that are applicable for accounting periods beginning on or after 01 July 2011:

- IFRS 7 (Amendments), 'Financial instruments: Disclosures'. These are applicable on accounting periods beginning on or after 01 July 2011. These amendments arise from the IASB's review of off balance sheet activities. The amendments shall promote transparency in the reporting of transfer transactions and improve user's understanding of the risk exposures relating to transfer of financial assets and the effect of those risks on an entity's financial position, particularly those involving securitization of financial assets.

## 2.2.2 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

The following amendments and interpretations to existing standards have been published and are mandatory for the Company's accounting periods beginning on or after 1 January 2012 or later periods, but the Company has not early adopted them:

|  | Effective for<br>Periods Beginning<br>on or after |
|--|---|
| Improvements / amendments to IFRSs and interpretations   | 0.1 0.1 0.100                                     |
| IFRS 12 - Disclosures of Interests in Other Entities     | 01 January 2013                                   |
| IFRS 13 - Fair Value Measurement                         | 01 January 2013                                   |
| IAS 1 - Presentation of Financial Statements (Amendment) | 01 July 2012                                      |
| IFRS 1 - First time adoption of IFRS (Amendment)         | 01 July 2013                                      |
| IAS 12 - Income Taxes (Amendment)                        | 01 January 2012                                   |
| IAS 19 - Employee Benefits (Amendment)                   | 01 January 2013                                   |
| IAS 27 - Separate Financial Statements                   | 01 January 2013                                   |
| IAS 32 - Financial Instruments: Presentation             | 01 January 2014                                   |

## 3. Basis of measurement

- **3.1** These financial statements have been prepared under the historical cost convention.
- 3.2 The Company's significant accounting policies are stated in Note 4. Not all of these significant policies require the management to make difficult, subjective or complex judgments or estimates. The following is intended to provide an understanding of the policies the management considers critical because of their complexity, judgment of estimation involved in their application and their impact on these financial statements. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances. These judgments involve assumptions or estimates in respect of future events and the actual results may differ from these estimates. The areas involving a higher degree of judgments or complexity or areas where assumptions and estimates are significant to the financial statements are as follows:

### a) Provision for taxation

The Company takes into account the current income tax law and the decisions taken by appellate authorities. Instances where the Company's view differs from the view taken by the income tax department at the assessment stage and where the Company considers that its views on items of material nature are in accordance with law, the amounts are shown as contingent liabilities.



## b) Useful lives and residual values of property, plant and equipment

The Company reviews the useful lives of property, plant and equipment on regular basis. Any change in estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding effect on the depreciation charge and impairment.

## 4. Significant accounting policies

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

## 4.1 Staff Retirement Benefits

## 4.1.1 Defined Benefit Plan - Gratuity

The Company operates an Unfunded Defined Benefit Gratuity Scheme for all its permanent employees who attain the minimum qualification period for entitlement to gratuity. The provision is made on the basis of actuarial recommendation to cover the obligation under the scheme for all employees eligible to gratuity benefits. The latest actuarial valuation for gratuity scheme was carried out as at 30 June 2012 (refer note 6).

Actuarial gain or loss is recognised in the period in which it is incurred.

### 4.1.2 Defined Contribution Plan - Provident Fund

The Company contributes to an Approved Provident Fund Scheme which covers all permanent employees. Equal contributions are made by the Company and Employees. Contribution is made by the Company at the rate of 8.33 % of basic salary.

#### 4.2 Taxation

#### 4.2.1 Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates available, if any. The charge for the current tax also includes adjustments where necessary, relating to prior years which arise from assessments framed / finalised during the year.

## 4.2,2 Deferred

Deferred tax is provided in full using the balance sheet liability method on all temporary differences arising at the balance sheet date, between the tax bases of assets and the liabilities and their carrying amounts. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that future taxable profits will be available against which these can be utilised.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date. In this regard, the effects on the deferred taxation of the portion of income expected to be subject to final tax regime is adjusted in accordance with the requirement of Accounting Technical Release - 27 of the Institute of Chartered Accountants of Pakistan. Deferred tax is charged or credited to income.



## 4.3 Compensated Absences

The Company accounts for compensated absences in the accounting period in which these are earned.

## 4.4 Trade and Other Payables

Liabilities for trade and other amounts payable are recognized and carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

## 4.5 Provisions

A provision is recognized in the balance sheet when the Company has a present legal or constructive obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are determined by discounting future cash flows and appropriate discount rate wherever required. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

## 4.6 Borrowings and Borrowing Cost

Borrowings are recorded at the proceeds received. Financial charges are accounted for on an accrual basis and are disclosed as Mark-up Accrued to the extent of the amount remaining unpaid.

All mark-up, interest and other charges on long term, if any, and short term borrowings are charged to profit in the period in which they are incurred.

Borrowing cost directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use are added to the cost of those assets, until such time as the assets are ready for their intended use.

## 4.7 Property, Plant and Equipment

### 4.7.1 Operating Fixed Assets

These are stated at cost less accumulated depreciation and accumulated impairment losses, if any, except for freehold land and leasehold land which are stated at cost.

Depreciation on Operating Fixed Assets is calculated on reducing balance method. Full month's depreciation is charged on additions, while no depreciation is charged in the month of disposal or deletion of assets. Rates of depreciation, which are disclosed in Note 11, are determined to allocate the cost of an asset less estimated residual value, if significant, over its useful life.

The assets' residual values and useful lives are reviewed, and adjusted if significant, at each balance sheet date.

Disposal of assets is recognised when significant risks and reward incidental to the ownership have been transferred to buyers. Gain and losses on disposal of assets are included in income in the year of disposal.

Normal repairs and maintenance costs are charged to the profit and loss account as and when incurred. Major renewals and improvements are capitalized and the assets so replaced, if any, are retired.



## 4.7.2 Capital Work-in-Progress

Capital Work-in-progress are stated at cost and consist of expenditure incurred, advances made and other directly attributable costs in respect of operating fixed assets in the course of their construction and installation. Transfers are made to relevant operating fixed assets category as and when assets are available for use.

## 4.8 Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, the asset's recoverable amount is estimated to determine the extent of impairment loss, if any. An impairment loss is recognized for the amount by which the assets carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Impairment losses are charged to income.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### 4.9 Financial instruments

#### 4.9.1 Financial assets

The Company classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, available for sale and held to maturity. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at the time of initial recognition.

### a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. A financial asset is classified as held for trading if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.

#### b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than twelve months after the balance sheet date, which are classified as non-current assets. Loans and receivables comprise advances, deposits and other receivables and cash and cash equivalents in the balance sheet.

## c) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose off the investments within twelve months from the balance sheet date.

#### d) Held to maturity

Financial assets with fixed or determinable payments and fixed maturity, where



management has the intention and ability to hold till maturity are classified as held to maturity and are stated at amortised cost.

All financial assets are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. Regular purchases and sales of investments are recognised on trade-date — the date on which the Company commits to purchase or sell the asset. Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the profit and loss account. Financial assets are derecognised when the rights to receive cash flows from the assets have expired or have been transferred and the Company has transferred substantially all the risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest rate method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the profit and loss account in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in the profit and loss account as part of other income when the Company's right to receive payments is established.

Changes in the fair value of securities classified as available-for-sale are recognised in equity. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the profit and loss account as gains and losses from investment securities. Interest on available-for-sale securities calculated using the effective interest method is recognised in the profit and loss account. Dividends on available-for-sale equity instruments are recognised in the profit and loss account when the Company's right to receive payments is established.

The fair values of quoted investments are based on current prices. If the market for a financial asset is not active (and for unlisted securities), the Company measures the investments at cost less impairment in value, if any.

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss is removed from equity and recognised in the profit and loss account. Impairment losses recognised in the profit and loss account on equity instruments are not reversed through the profit and loss account.

#### 4.9.2 Financial liabilities

All financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognised in the profit and loss account.



#### 4.9.3 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the financial statements only when there is a legally enforceable right to set off the recognized amount and the Company intends either to settle on a net basis or to realize the assets and to settle the liabilities simultaneously.

#### 4.10 Advances, Deposits and Prepayments

These are stated at cost which represents the fair value of consideration given.

#### 4.11 Stores, Spares and Loose Tools

Stores, Spares and Loose Tools are valued at lower of moving average cost and net realizable value.

Items-in-transit are valued at cost comprising invoice value plus other charges paid thereon.

Provision is made for slow moving and obsolete items.

#### 4.12 Stock-in-Trade

Stock-in-Trade, except for those in transit, are valued at lower of weighted average cost and net realizable value. Items-in-transit are valued at cost comprising invoice value plus other charges paid thereon. Cost of work-in-process and finished goods comprises direct material, labour and appropriate manufacturing overheads.

Provision is made for slow moving and obsolete items.

Net realizable value signifies the estimated selling price in the ordinary course of business less cost of completion and costs necessarily to be incurred in order to make a sale.

#### 4.13 Trade Debts and Other Receivables

Trade debts and other receivables are stated at original invoice amount less provision for doubtful debts, if any. Provision for doubtful debt / receivables is based on the management's assessment of customers' outstanding balances and creditworthiness. Bad debts are written-off when identified.

Other receivables and receivables from related parties are recognized and carried at cost.

#### 4.14 Cash and Cash Equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents comprise cash in hand and cash with banks in current and saving accounts.

#### 4.15 Revenue Recognition

Revenue from sales is recognized on dispatch of goods to customers and in case of export when the goods are shipped.

Revenue on bank deposits is recognized on a time proportion basis on the principal amount outstanding and at the rate applicable.

Dividend income, if any, on equity investments is recognized as income when the right of receipt is established.



#### 4.16 Proposed Dividend and Transfer between Reserves

Dividend declared and transferred between reserves made subsequent to the balance sheet date are considered as non-adjusting events and are recognized in the financial statements in the period in which such dividends are declared / transfers made.

#### 4.17 Transactions with Related Parties

All transactions with related parties are entered into at arm's length basis as disclosed in note 34 (as defined in the Companies Ordinance, 1984).

#### 4.18 Foreign currency transactions and translation

#### a) Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the Company operates (the functional currency). The financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.

#### b) Transactions and balances

Foreign currency transactions are translated into Pak Rupees using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the profit and loss account.

#### 5. Issued, Subscribed and Paid-up Capital

| ( | 2012<br>Ordinary Share: | 2011<br>s of Rs. 10 each |  | 2012<br>Rupees in | 2011<br>thousand |
|---|-------------------------|--------------------------|--|-------------------|------------------|
|   | 9,690,900               | 9,690,900                | Shares allotted for consideration paid in cash     | 96,909            | 96,909           |
|   | 19,933,895              | 19,933,895               | Shares issued against non - repatriable investment | 199,339           | 199,339          |
|   | 4,443,719               | 4,443,719                | Shares allotted as<br>Bonus Shares                 | 44,437            | 44,437           |
|   | 34,068,514              | 34,068,514               |  | 340,685           | 340,685          |



### 6. Staff Retirement Benefits - Gratuity

#### 6.1 Defined Benefit Plan

The scheme provides for terminal benefits for all its permanent employees who attain the minimum qualifying period for entitlement to gratuity.

Annual charge is based on actuarial valuation conducted in accordance with IAS-19 "Employee benefits" as of 30 June 2012, using the Projected Unit Credit Method.

### **6.2 Principal Actuarial Assumptions**

Following are a few important actuarial assumptions used in the valuation:

|   | 2012                        | 2011                        |
|---|-----------------------------|-----------------------------|
| Discount rate (%) per annum   | 14                          | 14                          |
| Expected rate of salary increase in future years (%) per annum  Average expected remaining working life                         | 13                          | 13                          |
| time of employees (years)   | 11                          | 11                          |
| Note  | 2012<br>Rupees in           | 2011<br>thousand            |
| 6.3 Reconciliation of Payable to Defined Benefit Plan   |                             |                             |
| Present value of defined benefit obligation<br>Unrecognized actuarial gains   | 90,933                      | 71,056<br>8,605             |
| Net Liability recognized in the Balance Sheet   | 90,933                      | 79,661                      |
| 6.4 Movement in Liability Recognized in the Balance Sheet   |                             |                             |
| Present value of defined benefit obligation at the beginning of the year Charge for the year Payments made during the year  6.5 | 79,661<br>18,750<br>(7,478) | 70,672<br>15,702<br>(6,713) |
| Present value of defined benefit obligation at the end of the year  | 90,933                      | 79,661                      |
| 6.5 Charge for the Year   |                             |                             |
| Current Service Cost<br>Interest Cost   | 8,802<br>9,948              | 7,222<br>8,480              |
|   | 18,750                      | 15,702                      |



|    |  |                |            | Note                 | <mark>2012</mark><br>Rupees in                    | 2011<br>thousand                                |
|----|--|----------------|------------|----------------------|---|---|
|    | 6.6 Charge for the Year has been Cost of Sales Selling and Distribution Expendent Administrative and General Expenses.   | nses           | s Follows: | 23.1<br>24.1<br>25.1 | 14,599<br>207<br>3,944<br>18,750                  | 12,226<br>174<br>3,302<br>                      |
|    | 6.7 Historical Information   | 2012           | 2011       | 20                   |   | 9 2008<br>ees in thousand                       |
|    | Present value of defined benefit obligation  | 90,933         | 71,056     | 70,67                | ·   |   |
|    | Experience (gain)/loss on plan liabilities   | -              | (8,605)    |                      | - (9,30   | 08) -   |
| 7. | <b>Deferred Taxation</b> Deferred Tax Liability on Taxable   | Temporary Diff | ference:   | Note                 | ·   | 2011<br>thousand                                |
| 8. | Tax Depreciation Allowance  Trade and Other Payables Creditors Due to Associated Companies Accrued Liabilities Advances from Customers Retention Money Payable to Provident Fund |                |            | 8.1                  | 652,322<br>234<br>67,129<br>1,813<br>1,798<br>360 | 1,017,540<br>56,571<br>3,366<br>5,000<br>315    |
|    | Income Tax Deducted at Source<br>Surcharge on Income Tax Deduct<br>Workers' Profit Participation Fund<br>Workers' Welfare Fund<br>Unclaimed Dividend<br>Other Payables           |                |            | 8.2                  | 188<br>11,163<br>11,229<br>1,095<br>468           | 248<br>35<br>31,649<br>17,916<br>1,001<br>1,431 |
|    | 8.1 Due to Associated Compani<br>These are in the normal cour<br>are interest free.  |                | s and      |                      | 747,799   | 1,135,072                                       |
|    | 8.2 Workers' Profit Participatio Balance at the beginning of t Allocation for the year   |                |            | 26                   | 31,649<br>4,303                                   | 18,641<br>26,870                                |
|    |  |                |            |                      | 35,952  | 45,511  |
|    | Less: Amount paid to the tru<br>Deposited with the Go  |                | nd         |                      | 20,963<br>3,826                                   | 13,862  |
|    |  |                |            |                      | 24,789  | 13,862  |
|    | Balance at the end of the yea  | ar             |            |                      | 11,163  | 31,649  |

|    |                                  | Note           | <mark>2012</mark><br>Rupees in | 2011<br>thousand |
|----|----------------------------------|----------------|--------------------------------|------------------|
| 9. | Short Term Borrowings            |                |                                |                  |
|    | Secured - From Banking Companies |                |                                |                  |
|    | Running Finances under Mark-up   |                |                                |                  |
|    | arrangements from banks          | 9.1, 9.2 & 9.4 | 439,173                        | 10,817           |
|    | Term Finances under Mark-up      |                |                                |                  |
|    | arrangements from banks          | 9.1 & 9.3      | 200,000                        | -                |
|    |                                  |                |                                |                  |
|    |                                  |                | 639,173                        | 10,817           |

- **9.1** The total facilities aggregating Rs. 1,900.000 million (2011: Rs. 900.000 million) available from various commercial banks. These are secured by way of hypothecation charge over current assets to the extent of Rs. 2,314.820 million (2011: Rs. 1,088.821 million) and promissory notes valuing Rs. 2,325.020 million (2011: Rs. 1,115.215 million).
- **9.2** The rate of mark up for these facilities ranges between 12.10% to 14.15% (2011: 13.02% to 14.03%).
- **9.3** The rate of mark-up for these facilities is 11.88 % to 13.97 % (2011: Nil ).
- **9.4** The aggregate facility available for opening letters of credit from various commercial banks amount to Rs. 3,019.200 million (2011: Rs. 1,949.200 million) of which Rs. 711.620 million were utilized at 30 June 2012 (2011: Rs. 1,283.979 million).

#### 10. Contingencies and Commitments

#### 10.1 Contingencies:

- **10.1.1** Guarantees issued to different organizations in the normal course of business amounted to Rs. 66.314 million (2011: Rs. 66.314 million).
- **10.1.2** Outstanding guarantees given on behalf of Related Parties amounted to Rs. Nil (2011: Rs. Ni).

#### 10.2 Commitments:

- **10.2.1** Contracts for Capital expenditure commitments outstanding as at 30 June 2012 amounted to Rs. 431.374 million (2011: Rs. 217.050 million).
- **10.2.2** Commitments against irrevocable letters of credit as at 30 June 2012 amounted to Rs. 711.620 million (2011: Rs. 1,283.979 million).



Rupees in thousand

|  |                                   |   | Building                |                             |                    | i                       | :        |          |                     |                 |             |
|--|-----------------------------------|---|-------------------------|-----------------------------|--------------------|-------------------------|----------|----------|---------------------|-----------------|-------------|
|  | Freehold<br>Land                  | Factory on freehold<br>land   | Office on freehold land | Office on leasehold<br>land | Roads              | Fram and<br>machinery   | fittings | Vehicles | Office<br>equipment | Other<br>assets | Total       |
| Net carrying value basis<br>Year ended 30 June 2012  |                                   |   |                         |                             |                    |                         |          |          |                     |                 |             |
| Opening net book value (NBV)   | 27,784                            | 78,219  | 18,242                  | 187,549                     | 1,822              | 825,678                 | 15,747   | 6,467    | 28,124              | 3,257           | 1,192,889   |
| Additions (at cost)  | ,                                 | 4,028   |                         | 745                         |                    | 229,848                 | 147      | 1,443    | 520                 | 398             | 237,129     |
| Disposals / write offs (at NBV)  |                                   |   |                         |                             |                    | (2,569)                 | (9)      | (1,790)  | (15)                | (80)            | (4,460)     |
| Depreciation Charge  | ,                                 | (8,082)   | (912)                   | (9,383)                     | (91)               | (89,368)                | (1,584)  | (1,237)  | (2,845)             | (351)           | (113,854)   |
| Closing net book value (NBV)   | 27,784                            | 74,165  | 17,330                  | 178,911                     | 1,731              | 963,589                 | 14,304   | 4,883    | 25,784              | 3,224           | 1,311,704   |
| Gross carrying value basis   |                                   |   |                         |                             |                    |                         |          |          |                     |                 |             |
| As at 30 June 2012   |                                   |   |                         |                             |                    |                         |          |          |                     |                 |             |
| Cost   | 27,784                            | 217,827   | 25,188                  | 220,392                     | 4,838              | 2,576,448               | 29,515   | 16,082   | 992'02              | 6,723           | 3,195,563   |
| Accumulated depreciation   | -                                 | (143,662)   | (7,858)                 | (41,481)                    | (3,107)            | (1,612,860)             | (15,211) | (11,199) | (44,982)            | (3,499)         | (1,883,859) |
| Net book value (NBV)   | 27,784                            | 74,165  | 17,330                  | 178,911                     | 1,731              | 963,588                 | 14,304   | 4,883    | 25,784              | 3,224           | 1,311,704   |
| ı  |                                   |   |                         |                             |                    |                         |          |          |                     |                 |             |
| Depreciation rate % per annum  |                                   | 10  | 2                       | 2                           | 2                  | 10                      | 10       | 20       | 10                  | 10              |             |
| Net carrying value basis<br>Year ended 30 June 2011  |                                   |   |                         |                             |                    |                         |          |          |                     |                 |             |
| Opening net book value (NBV)   | 27,784                            | 74,458  | 17,029                  | 194,558                     | 1,918              | 540,316                 | 13,018   | 8,106    | 27,712              | 2,687           | 907,586     |
| Additions (at cost)  | ,                                 | 11,929  | 2,126                   | 2,783                       |                    | 343,936                 | 4,215    | ,        | 3,384               | 879             | 369,252     |
| Disposals / write offs (at NBV)  | ,                                 |   |                         |                             |                    | •                       |          | (21)     | (55)                | (30)            | (106)       |
| Depreciation Charge  | ,                                 | (8,168)   | (913)                   | (9,792)                     | (96)               | (58,574)                | (1,486)  | (1,618)  | (2,917)             | (279)           | (83,843)    |
| Closing net book value (NBV)   | 27,784                            | 78,219  | 18,242                  | 187,549                     | 1,822              | 825,678                 | 15,747   | 6,467    | 28,124              | 3,257           | 1,192,889   |
| Gross carrying value basis<br>As at 30 June 2011   |                                   |   |                         |                             |                    |                         |          |          |                     |                 |             |
| Cost   | 27,784                            | 213,799   | 25,188                  | 219,647                     | 4,838              | 2,401,459               | 29,427   | 20,031   | 70,410              | 6,528           | 3,019,111   |
| Accumulated depreciation   |                                   | (135,580)   | (6,946)                 | (32,098)                    | (3,016)            | (1,575,781)             | (13,680) | (13,564) | (42,286)            | (3,271)         | (1,826,222) |
| Net book value (NBV)   | 27,784                            | 78,219  | 18,242                  | 187,549                     | 1,822              | 825,678                 | 15,747   | 6,467    | 28,124              | 3,257           | 1,192,889   |
| :  |                                   | 9   |                         |                             |                    | 9                       |          | ě        | 9                   | ,               |             |
| Depreciation rate % per annum  |                                   | 2   | c.                      | c                           | c                  | OL                      | 2        | 70       | 2                   | 2               |             |
|  |                                   |   |                         | 2012                        |                    | 2011                    |          |          |                     |                 |             |
| 11.1 The depreciation charge fo<br>been allocated as follows:                                  | ion charge<br>ed as follov        | The depreciation charge for the year has been allocated as follows: | Note                    |                             | Rupees in thousand | usand                   |          |          |                     |                 |             |
| Cost of Goods Sold<br>Selling and Distribution Expenses<br>Administrative and General Expenses | Sold<br>Stribution E<br>and Gener | xpenses<br>al Expenses  | 23<br>24<br>25          | 97,891<br>798<br>15,165     |                    | 67,117<br>836<br>15,890 |          |          |                     |                 |             |

83,843

113,854

11. Operating Fixed Assets

#### 11.2 Disposal of Operating Fixed Assets:

The following assets were disposed off during the year:

Rupees in thousand

| The following assets were disposed on | during the year. |                                  |               |                  |                                 |                     |                        | nupoca in mouaum |
|---------------------------------------|------------------|----------------------------------|---------------|------------------|---------------------------------|---------------------|------------------------|------------------|
| Particulars of Assets                 | Cost             | Accumul-<br>ated<br>Depreciation | Book<br>Value | Sale<br>Proceeds | Gain /<br>(Loss) on<br>Disposal | Mode of<br>Disposal | Particulars            | of Buyers        |
| Plant and Machinery                   |                  |                                  |               |                  |                                 |                     |                        |                  |
| Strapping Machine                     | 83               | 77                               | 6             | -                | (6)                             | Salvage             |                        |                  |
| DTY Machine                           | 54,777           | 52,214                           | 2,563         | -                | (2,563)                         | Salvage             |                        |                  |
|                                       | 54,860           | 52,291                           | 2,569         | -                | (2,569)                         |                     |                        |                  |
| Vehicles                              |                  |                                  |               |                  |                                 |                     |                        |                  |
| Cars                                  | 3,198            | 2,134                            | 1,064         | 1,048            | (16)                            | Company Policy      | Employees              |                  |
| Motorcycles                           | 2,194            | 1,468                            | 726           | 753              | 27                              | Company Policy      | Employees              |                  |
|                                       | 5,392            | 3,602                            | 1,790         | 1,801            | 11                              |                     |                        |                  |
| Office Equipment                      |                  |                                  |               |                  |                                 |                     |                        |                  |
| Air Conditioner                       | 140              | 127                              | 13            | -                | (13)                            | Salvage             |                        |                  |
| Refrigerator                          | 14               | 13                               | 1             | -                | (1)                             | Salvage             |                        |                  |
| Electric Water Coolers                | 10               | 9                                | 1             | -                | (1)                             | Salvage             |                        |                  |
|                                       | 164              | 149                              | 15            | -                | (15)                            |                     |                        |                  |
| Furniture & fittings                  |                  |                                  |               |                  |                                 |                     |                        |                  |
| Brackets Fans                         | 2                | 2                                | -             | -                | -                               | Negotiation         | Rupfil Limited         |                  |
| Wooden Bed                            | 4                | 3                                | 1             | -                | (1)                             | Salvage             |                        |                  |
| House Furnishing Loan                 | 12               | 11                               | 1             | -                | (1)                             | Company Policy      | Iqbal Sarwar, Employee |                  |
| House Furnishing Loan                 | 35               | 31                               | 4             | -                | (4)                             | Company Policy      | Mir Tahir Mehmood      |                  |
| Chairs                                | 5                | 5                                | -             | -                | -                               | Salvage             |                        |                  |
|                                       | 58               | 52                               | 6             | -                | (6)                             |                     |                        |                  |
| Other Assets                          |                  |                                  |               |                  |                                 |                     |                        |                  |
| Wooden Pallets                        | 201              | 121                              | 80            | -                | (80)                            | Salvage             |                        |                  |
| Revolver                              | 2                | 2                                | -             | 1                | 1                               | Salvage             |                        |                  |
|                                       | 203              | 123                              | 80            | 1                | (79)                            |                     |                        |                  |
| 2012                                  | 60,677           | 56,217                           | 4,460         | 1,802            | (2,658)                         |                     |                        |                  |
| 2012                                  | 442              | 336                              | 106           | 94               | (12)                            |                     |                        |                  |
| 2011                                  |                  | 000                              | 100           | 01               | (12)                            |                     | 2012                   | 2011             |

12. Capital Work-in-Progress
Building and Civil Works
Plant and Machinery Office Equipment Furniture and Fixture Other Assets Capital Stores

> Advances Pland and Machinery

# **13. Long Term Deposits** Security Deposits

#### 14. Stores, Spares and Loose Tools

Stores

- In Hand
- In Transit

### **Spares**

- In Hand
- In Transit

#### Loose Tools

In Hand

#### 2012 2011 Rupees in thousand

| 1,583<br>85,558<br>176<br>73<br>16 | 2,420<br>24,127<br>209<br>126<br>60<br>56 |
|------------------------------------|---|
| 87,406                             | 26,998                                    |
| 139,503                            | -   |
| 226,909                            | 26,998                                    |
| 4,281                              | 4,281                                     |
| 123,906                            | 121,005<br>4,969                          |
| 123,906                            | 125,974                                   |
| 605,862<br>11,952                  | 237,291<br>28,772                         |
| 617,814                            | 266,063                                   |
| 5,416                              | 4,700                                     |
| 747,136                            | 396,737                                   |
|                                    |   |



|     |          |   | Note             | 2012<br>Rupees in t | 2011       |
|-----|----------|---|------------------|---------------------|------------|
| 46  | Stock-ii | . Trade   | NOC              | Hupees III          | illousariu |
| 10. |          | d Packing Materials   |                  |                     |            |
|     | -        | In Hand   |                  | 358,964             | 535,522    |
|     | -        | In Transit  |                  | 45,236              | 8,022      |
|     |          |   |                  |                     |            |
|     |          |   |                  | 404,200             | 543,544    |
|     |          | -Process  |                  | 106,639             | 60,369     |
|     | Finished | d Goods   | 15.1             | 844,037             | 1,321,653  |
|     |          |   |                  | 1,354,876           | 1,925,566  |
|     | 46.4     |   |                  |                     |            |
|     | 15.1     | Finished Goods of Rs. 532.58 (2011: Rs. 98.617 million) are being |                  |                     |            |
|     |          | net realizable value and an amount of                             |                  |                     |            |
|     |          | million (2011: Rs. 6.612 million)                                 |                  |                     |            |
|     |          | charged to Cost of Goods Sold.                                    |                  |                     |            |
| 16. | Trade D  | ebts  |                  |                     |            |
|     | Conside  | ered Good - Unsecured   |                  | 36,621              | 65,930     |
| 17  | I nans a | and Advances  |                  |                     |            |
|     |          | ered good   |                  |                     |            |
|     |          | lue from:   |                  |                     |            |
|     | -        | Executives  | 17.1, 17.2 &17.3 | 517                 | 999        |
|     | -        | Employees   |                  | 1,130               | 892        |
|     |          |   |                  | 1,647               | 1,891      |
|     | Advanc   | es due from:  |                  |                     |            |
|     | -        | Staff against Expenses  |                  | 329                 | 325        |
|     | -        | Suppliers and Contractors   |                  | 37,509              | 28,483     |
|     |          |   |                  | 37,838              | 28,808     |
|     |          |   |                  | 0.,000              | _0,000     |
|     |          |   |                  | 39,485              | 30,699     |
|     |          |   |                  |                     |            |

- 17.1 Loans to executives are provided as temporary financial assistance and are repayable in monthly instalments.
- 17.2 The maximum aggregate amount of loans and advances due from executives at the end of any month during the year was Rs. 2.745 million (2011: Rs. 1.903 million).
- 17.3 Chief executive and directors have not taken any loan / advance from the Company (2011: Rs. Nil).
- 17.4 None of the loans are outstanding for more than 3 years.



|  | Note         | 2012<br>Rupees in    | 2011<br>thousand       |
|--|--------------|----------------------|------------------------|
| 18. Trade Deposits and Short Term Prepayments Deposits - considered good Margin on Bank Guarantees |              | 265                  | 265                    |
| Prepayments - considered good Prepaid Rent Prepaid Insurance Other Prepayments                     |              | 2,124<br>322<br>157  | 1,153<br>306<br>137    |
|  |              | 2,868                | 1,861                  |
| 19. Other Receivables Considered good  |              |                      |                        |
| Due from Associated Companies<br>Due from other Related Parties<br>Insurance Claim Receivable      | 19.1<br>19.2 | 735<br>58,375<br>417 | 159<br>58,491<br>1,182 |
| Custom Duty Refundable<br>Sales Tax Refundable<br>Others   | 19.3         | 109,963<br>2,530     | 6<br>214,033<br>1,621  |
|  |              | 172,020              | 275,492                |
| Considered doubtful<br>Transit Pass Fee Refundable from KMC Karachi                                |              | -                    | 142                    |
| Sales Tax Refundable<br>Less: Provision for Doubtful Receivable                                    | 19.4         | 33,261<br>31,569     | 33,261<br>31,569       |
|  |              | 1,692                | 1,692                  |
| Others   |              | 4,632                | 4,789                  |
|  |              | 178,344              | 282,115                |

**19.1** Maximum amount due from Associated Companies at the end of any month during the year was Rs. 3.210 million (2011: Rs. 4.647 million).

These are in the normal course of business and are interest free.

**19.2** Maximum amount due from Other Related Parties at the end of any month during the year was Rs. 58.545 million (2011: Rs. 58.491 million).

These are in the normal course of business and are interest free.

- **19.3** This represents custom duty refundable on Pure Terephthalic Acid (PTA) Rs. Nil (2011: Rs. 0.006 million.)
- 19.4 This includes provision for doubtful receivable amounting to Rs. 28.952 million (2011: Rs. 28.952 million), which has been created towards payments made under protest to Sales Tax Department to avail amnesty offered vide SRO 575 (1) / 1998 dated 12.06.1998 and SRO 679 (1) / 1999 dated 12.06.1999.



|     |   | Note         | 2012<br>Rupees in t    | 2011<br>thousand     |
|-----|---|--------------|------------------------|----------------------|
| 20. | Taxation - Net Advance Tax Provision for Taxation   | 29           | 188,101<br>(63,909)    | 151,509<br>(116,219) |
|     | The income tax assessment of the Company has been finalized upto tax year 2011 (accounting year ended 30 June 2011) and adequate provisions have been made in these financial statements for the year ended 30 June 2012 (Tax Year 2012). | de           | 124,192                | 35,290               |
| 21. | Cash and Bank Balances Balance With Banks in: - Current Accounts - PLS Accounts - Local Currency - Foreign Currency   | 21.1<br>21.2 | 10,123<br>64,498<br>10 | 5,265<br>4,919<br>10 |
|     | Cash in Hand: - Local Currency - Foreign Currency   |              | 74,631<br>53<br>4      | 10,194               |
|     |   |              | 57                     | 72                   |
|     | 21.1 The balances in PLS accounts carry mark-up raranging between 5.00 % to 11.00 % (2011: 5.00 to 11.50%) for local currency and Nil (2011: Nil) for foreign currency.   | )%           | 74,688                 | 10,266               |
|     | 21.2 Cash at banks in PLS accounts include US \$ 111.12 (2011: US \$ 111.12) and Pound Sterling Nil (2011: Pound Sterling 0.15).  | )            |                        |                      |
| 22. | Sales Gross Sales: - Local  |              | 6,414,278              | 6,444,945            |
|     | - Export  |              | 6,414,278              | 35,011<br>6,479,956  |
|     | Less: - Commission / Discount - Sales Tax   |              | 22,884<br>472          | 23,957<br>151        |
|     |   |              | 23,356                 | 24,108               |
|     |   |              | 6,390,922              | 6,455,848            |

|     |  |   | Note | 2012<br>Rupees in  | 2011<br>thousand   |
|-----|--|---|------|--|--|
| 23  | Cost of  | Goods Sold  |      |  |  |
| 20. | Raw an<br>Stores a<br>Salaries   | d Packing Materials Consumed<br>and Spares Consumed<br>s, Wages and Amenities   | 23.1 | 4,299,341<br>94,220<br>192,469   | 5,664,817<br>125,782<br>174,672  |
|     | Repair a<br>Running<br>Insuran   |   |      | 985,190<br>45,580<br>13,091<br>13,553  | 881,762<br>55,827<br>10,304<br>10,108  |
|     |  | ation<br>ates and Taxes<br>xpenses  | 11.1 | 97,891<br>581<br>2,642   | 67,117<br>624<br>2,070   |
|     | Add:<br>Less:  | Opening Work-in-Process<br>Closing Work-in-Process  |      | 5,744,558<br>60,369<br>106,639   | 6,993,083<br>66,585<br>60,369  |
|     | Add:<br>Less:  | Opening Finished Goods<br>Closing Finished Goods  |      | 5,698,288<br>1,321,653<br>844,037  | 6,999,299<br>127,246<br>1,321,653  |
|     |  |   |      | 6,175,904  | 5,804,892  |
|     | 23.1   | Salaries, Wages and Amenities include Rs. 14.59 million (2011: Rs. 12.226 million) in respect of staff retirement benefits and Rs. 0.325 million (2011: Rs. 1.031 million) in respect of provident fund contribution. | 9    |  |  |
| 24. | Salaries<br>Rent, R<br>Electric<br>Postage<br>Printing<br>Books a<br>Running<br>Repair a<br>Travellir<br>Entertai<br>Insuran<br>Depreci<br>Freight | ce  | 24.1 | 3,618<br>131<br>247<br>100<br>197<br>33<br>69<br>65<br>70<br>34<br>110<br>798<br>9,309 | 3,204<br>65<br>214<br>109<br>198<br>28<br>42<br>86<br>78<br>42<br>101<br>836<br>9,297<br>1,097 |
|     |  |   |      | 14,781   | 15,397   |

24.1 Salaries, Wages and Amenities include Rs. 0.207 million (2011: Rs. 0.174 million) in respect of staff retirement benefits and Rs. 0.039 million (2011: Rs. 0.030 million) in respect of provident fund contribution.



|  |  | Note                        | 2012<br>Rupees in  | 2011<br>thousand   |
|--|--|-----------------------------|--|--|
| Salarie<br>Directe<br>Rent, I<br>Electri<br>Postag<br>Printin<br>Books<br>Runnir<br>Repair<br>Legal I<br>Travell<br>Enterts<br>Insura<br>Advers<br>Depree<br>Bad D | tisement<br>ciation  | 25.1                        | 68,738<br>4,271<br>2,479<br>4,703<br>1,911<br>3,750<br>627<br>1,308<br>1,238<br>11,672<br>1,326<br>637<br>2,083<br>241<br>15,165<br>-<br>268 | 60,863<br>985<br>1,240<br>4,059<br>2,068<br>3,759<br>526<br>805<br>1,638<br>6,307<br>1,475<br>798<br>1,917<br>427<br>15,890<br>31,862<br>149 |
| 25.1   | Salaries, Wages and Amenities include Rs. million (2011: Rs. 3.302 million ) in respect staff retirement benefits and Rs. 0.747 million (2011: Rs. 0.569 million) in respect of prove fund contribution. | t of<br>on                  |  |  |
| Worke<br>Worke<br>Audito<br>Donati   | Operating Charges rs' Profit Participation Fund rs' Welfare Fund rs' Remuneration ons on Disposal of Operating Fixed Assets  | 8.2<br>26.1<br>26.2<br>11.2 | 4,303<br>-<br>665<br>10<br>2,658<br>-<br>7,636   | 26,870<br>6,641<br>658<br>1,254<br>12<br>35,435  |
| 26.1   | Auditors' Remuneration Audit Fee Certification and Review Taxation Services Other Professional Services  |                             | 325<br>84<br>241<br>15   | 325<br>80<br>241<br>12<br>658  |

**26.2** Recipients of donations do not include any donee in whom a director or his spouse had any interest.

|             |  | Note | 2012<br>Rupees in      | 2011<br>thousand         |
|-------------|--|------|------------------------|--------------------------|
| <b>27</b> . | Other Operating Income Income from financial assets                                |      |                        |                          |
|             | Mark-up / Interest Income Exchange Gain  | 27.1 | 3,967<br>1             | 14,246<br>272            |
|             | Income from non-financial assets   |      | 3,968                  | 14,518                   |
|             | Scrap, Waste and Other Sales - Net MEG Handling Income Remission of Liabilities    | 27.2 | 44,677<br>3,741<br>696 | 30,320<br>4,490<br>1,111 |
|             |  |      | 49,114                 | 35,921                   |
|             | 07.1 Mark up / Interest Income   |      | 53,082                 | 50,439                   |
|             | 27.1 Mark-up / Interest Income Interest Income on: - Bank Accounts Mark-up on:     |      | 3,195                  | 14,043                   |
|             | - Staff Loans<br>- Credit Sales  |      | 276<br>496             | 203                      |
|             |  |      | 3,967                  | 14,246                   |
|             | 27.2 Scrap, Waste and Other Sales - Net Gross Sales Less: Sales Tax                |      | 47,685<br>3,008        | 33,693<br>3,373          |
|             |  |      | 44,677                 | 30,320                   |
| 28.         | Finance Costs  Mark-up on Short Term Borrowings  Bank Commission and Other Charges |      | 39,073<br>4,443        | 6,493<br>5,421           |
|             |  |      | 43,516                 | 11,914                   |
| 29.         | Taxation<br>Current  |      |                        |                          |
|             | - for the year<br>- Prior years  |      | 63,909<br>(33,233)     | 116,219<br>(3,230)       |
|             | Deferred   |      | 30,676<br>30,135       | 112,989<br>58,630        |
|             |  |      | 60,811                 | 171,619                  |



#### **29.1** Numerical reconciliation between the applicable tax rate and average effective tax rate is as follows:

|  | 2012<br>%        | 2011<br>%       |
|--|------------------|-----------------|
| Applicable Tax Rate  | 35.00            | 35.00           |
| Effect of Change in Prior Years Tax Effect of Change in Deferred Tax Tax effect of Expenses that are not | (40.65)<br>36.86 | (0.64)<br>11.63 |
| Deductible in determining Taxable Profit   | 43.18            | (11.93)         |
|  | 39.39            | (0.94)          |
| Average Effective Tax Rate   | 74.39            | 34.06           |

#### 2012 2011 30. Earnings Per Share Rupees in thousand Note

### 30.1 Earnings Per Share - Basic

Net profit for the year after taxation attributable to Ordinary Shareholders

Weighted average Ordinary Shares in Issue during the year

**Basic Earnings Per Share** 

20,939

5

332,262

Number of Shares

**34,068,514 34,068,514** 

Amount in Rupees

0.61 9.75

#### 30.2 Earnings Per Share - Diluted

There is no dilution effect on Basic Earnings Per Share as the Company has no such commitments.

| 31. Cash and Cash Equivalents                   | Note    | 2012<br>Rupees in   | 2011<br>thousand   |
|---|---------|---------------------|--------------------|
| Cash and Bank Balances<br>Short Term Borrowings | 21<br>9 | 74,688<br>(639,173) | 10,266<br>(10,817) |
|   |         | (564,485)           | (551)              |



#### 32. Financial risk management

#### 32.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board provides principles for overall risk management, as well as policies covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of these policies.

#### (a) Market risk

#### (i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies.

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD), Japanese Yen, Pound Sterling and Euro. Currently, the Company's foreign exchange risk exposure is restricted to bank balances and the amounts receivable / payable from / to the foreign entities.

5% strengthening of Pak rupees against the following currencies at 30 June 2012 would have increased the equity and profit or loss by the amount shown below. The analysis assumes that all other variables, in particular interest rates, remain constant.

|                | Rupees in thousand |           |  |
|----------------|--------------------|-----------|--|
|                | Equity             | Profit or |  |
|                |                    | (Loss)    |  |
| US Dollar      | 66_                | 101       |  |
| Japanese Yen   | 77                 | 118       |  |
| Euro           | 56                 | 86        |  |
| Pound Sterling | 0                  | 0         |  |

5% weakening of Pak rupees against the above currencies at period end would have had the equal but opposite effect on the above currencies to the amounts shown above on the basis that all other variables remain constant.

#### (ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Company is not exposed to equity price risk since there are no investments in equity instruments traded in the market at the reporting date. The Company is also not exposed to commodity price risk since it does not hold any financial instrument based on commodity prices.

#### (iii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.



The Company has no significant long-term interest-bearing assets. The Company's interest rate risk arises from short term borrowings. Borrowings obtained at variable rates expose the Company to cash flow interest rate risk.

At the balance sheet date, the interest rate profile of the Company's interest bearing financial instruments was:

| Fixed rate instruments                            | 2012 2011<br>Rupees in thousand |        |  |
|---|---------------------------------|--------|--|
| Financial assets Bank balances - savings accounts | 64,508                          | 4,929  |  |
| Financial liabilities                             | -                               | -      |  |
| Net exposure                                      | 64,508                          | 4,929  |  |
| Floating rate instruments Financial assets        |                                 |        |  |
| Loan against installments                         | 1,647                           | 1,891  |  |
| Financial liabilities                             |                                 |        |  |
| Short term borrowings                             | 639,173                         | 10,817 |  |
| Net exposure                                      | 640,820                         | 12,708 |  |

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rate at the balance sheet date would not affect profit or loss of the Company.

Cash flow sensitivity analysis for variable rate instruments

If interest rates on variable rate financial instruments, at the year end date, fluctuates by 1% higher/lower with all other variables held constant, post tax profit for the year would have been Rs 0.564 million (2011: Rs. 0.005 million) lower/higher, mainly as a result of higher/lower interest expense on floating rate instruments.

#### (b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Credit risk arises from deposits with banks, trade and other receivables.

#### (i) Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

|  | <mark>2012</mark><br>Rupe   | 2011<br>es in thousand      |
|--|-----------------------------|-----------------------------|
| Trade debts<br>Advances, deposits and other receivables<br>Bank balances | 36,621<br>223,848<br>74,688 | 65,930<br>317,065<br>10,266 |
|  | 335,157                     | 393,261                     |



There is no impairment loss of trade receivables as of 30 June 2012.

The management estimates the recoverability of trade receivables on the basis of financial position and past history of its customers based on the objective evidence that it will not receive the amount due from the particular customer. A provision for doubtful debts is established when there is objective evidence that the Company will not be able to collect all the amount due according to the original terms of the receivable. Significant financial difficulties of the debtors, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments are considered indicators that the trade debt is impaired. The provision is recognized in the profit and loss account. The provision is written off by the Company when it expects that it cannot recover the balance due. Any subsequent repayments in relation to amount written off, are credited directly to income statement.

#### (ii) Credit quality of major financial assets

The credit quality of major financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

|                           | F       | Rating |          | Rating   | 1  | 2012    | 2011       |
|---------------------------|---------|--------|----------|----------|----|---------|------------|
| Sho                       | rt term | L      | ong term | n Agency | R  | upees i | n thousand |
|                           |         |        |          |          |    |         |            |
| EFU General Life          |         | AA     |          | JCR-VIS  |    | 322     | 306        |
| Insurance Limited         |         |        |          |          |    |         |            |
| Meezan Bank Limited       | A1+     |        | AA       | JCR-VIS  |    | -       | -          |
| Citi Bank                 | F1+     |        | A+       | Fitch    |    | 810     | 961        |
| Habib Bank Limited        | A1+     |        | AA+      | JCR-VIS  |    | 915     | 775        |
| National Bank of Pakistan | A1+     |        | AAA      | JCR-VIS  |    | 163     | 304        |
| Standard Chartered Bank   |         |        |          |          |    |         |            |
| Limited                   | A1+     |        | AAA      | PACRA    |    | -       | -          |
| NIB Bank Limited          | A1+     |        | AA-      | PACRA    |    | 272     | 1,029      |
| Habib Metropolitan Bank   |         |        |          |          |    |         |            |
| Limited                   | A1+     |        | AA+      | PACRA    |    | -       | -          |
| Faysal Bank Limited       | A1+     |        | AA       | PACRA    |    | 119     | 109        |
| Bank Al-Habib Limited     | A1+     |        | AA+      | PACRA    |    | -       | -          |
| MCB Bank Limited          | A1+     |        | AA+      | PACRA    |    | -       | 2,087      |
| Soneri Bank Limited       | A1+     |        | AA-      | PACRA    | 72 | 2,356   | 4,929      |
| Bank Al-Falah Limited     | A1+     |        | AA       | PACRA    |    | · -     | -          |
|                           |         |        |          |          |    |         |            |
|                           |         |        |          |          | 74 | 4,958   | 10,500     |

Due to the Company's long standing business relationships with these counter parties and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.

#### (c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.



Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities. Due to the dynamic nature of the Company's business, the Board maintains flexibility in funding by maintaining availability under committed credit lines.

Management monitors the forecasts of the Company's cash and cash equivalents (note 31) on the basis of expected cash flow. This is generally carried out in accordance with practice and limits set by the Company. The Company's liquidity management policy involves projecting cash flows and considering the level of liquid assets necessary to meet its liabilities, monitoring balance sheet liquidity ratios against internal and external regulatory requirements, and maintaining debt financing plans.

The table below analyses the Company's financial liabilities and net-settled derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows as the impact of discounting is not significant.

#### At 30 June 2012

|   | Carrying           | Less than          | One to     | More then  |
|---|--------------------|--------------------|------------|------------|
|   | amount             | one year           | five years | five years |
|   | R                  | upees in thousan   | d          |            |
| Short term borrowings<br>Trade and other payables | 639,173<br>747,799 | 639,173<br>747,799 | -          | -          |
|   | 1,386,972          | 1,386,972          | -          | _          |
| At 30 June 2011                                   |                    |                    |            |            |
| Short term borrowings                             | 10,817             | 10,817             | -          | -          |
| Trade and other payables                          | 1,135,072          | 1,135,072          | -          | -          |
|   | 1,145,889          | 1,145,889          | -          |            |

#### 32.2 Fair value estimation

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. However, the Company does not hold any quoted financial instrument.

The financial instruments that are not traded in active market are carried at cost and are tested for impairment according to IAS 39 'Financial Instruments: Recognition and Measurement'.

The carrying amount less impairment provision of trade receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Company for similar financial instruments.



#### 32.3 Financial instruments by categories

Loans and receivables 2012 2011 Rupees in thousand

#### Assets as per balance sheet

Trade debts
Advances, deposits and other receivables
Cash and bank balances

| 00.004  | CE 000  |
|---------|---------|
| 36,621  | 65,930  |
| 223,848 | 317,065 |
| 74,688  | 10,266  |
| 005 457 | 000 004 |
| 335,157 | 393,261 |

Financial liabilities at amortized cost 2012 2011

Rupees in thousand

#### Liabilities as per balance sheet

Short term borrowings Trade and other payables

| 639,173   | 10,817    |
|-----------|-----------|
| 747,799   | 1,135,072 |
| 1 386 972 | 1 145 889 |

#### 32.4 Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

#### 32.5 Capital risk management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Company is currently financing its operations through equity and working capital and since it does not have any long term debt in its capital structure, there is no gearing risk in current year.

#### 33. Remuneration of Directors and Executives

The aggregate amount charged in the financial statements for remuneration including all benefits to the Chief Executive, Directors and the Executives of the Company are as follows:

Rupees in thousand

|                            | - Rupees in thousand |                            |       |           |        |            |        |        |  |
|----------------------------|----------------------|----------------------------|-------|-----------|--------|------------|--------|--------|--|
|                            |                      | Chief Executive<br>Officer |       | Directors |        | Executives |        | Total  |  |
|                            | 2012                 | 2011                       | 2012  | 2011      | 2012   | 2011       | 2012   | 2011   |  |
| Managerial<br>Remuneration | -                    | -                          | 2,787 | 505       | 25,346 | 22,918     | 28,133 | 23,423 |  |
| House Rent                 | -                    | -                          | 836   | 152       | 7,609  | 6,823      | 8,445  | 6,975  |  |
| Utilities                  | -                    | -                          | 279   | 50        | 2,482  | 2,240      | 2,761  | 2,290  |  |
| Medical Expenses           | -                    | -                          | 279   | 50        | 2,536  | 2,274      | 2,815  | 2,324  |  |
| Retirement Benefits        | -                    | -                          | -     | -         | 592    | 422        | 592    | 422    |  |
| Bonus etc.                 | -                    | -                          | 90    | 228       | 2,043  | 2,013      | 2,133  | 2,241  |  |
|                            | -                    | -                          | 4,271 | 985       | 40,608 | 36,690     | 44,879 | 37,675 |  |
| Number of Persons          | 1                    | 1                          | 1     | 1         | 42     | 38         | 44     | 40     |  |

**33.1** Chief Executive Officer of the Company is provided with free use of Company maintained car.



#### 34. Transactions with Related Parties

The related parties comprise Associated Undertakings, Other Related Group Companies, Directors of the Company, Key Management Personnel and Defined Contribution Plan (Provident Fund). The Company in the normal course of business carries out transactions with various related parties. Amounts due from and to the related parties are shown under receivables and payables, amounts due from key management personnel are shown under receivables and remuneration of directors and key management personnel is disclosed in note 33. Other significant transactions with the related parties are as follows:

0044

2011

2012

|    |                                  |                                  | 2012    | 2011           |
|----|----------------------------------|----------------------------------|---------|----------------|
|    |                                  |                                  | Rupe    | es in thousand |
| Re | lationship with the Company      | Nature of Transactions           | ·       |                |
| 1  | Associated Undertakings          | Sales of goods and services      | 30,795  | 15,853         |
|    |                                  | Purchase of goods and services   | 863,191 | 768,179        |
|    |                                  | Profit on Bank Deposits          | 3,195   | 14,043         |
|    |                                  | Investments / Advance to parties | -       | (32,150)       |
|    |                                  | Disposal of fexed assets         | -       | -              |
| 2  | Other Related Parties            | Sales of goods and services      | -       | 44             |
|    |                                  | Purchase of goods and services   | 4,656   | 2,202          |
| 3  | <b>Defined Contribution Plan</b> |                                  |         |                |
|    | (Provident Fund)                 | Contribution to Provident Fund   | 1,111   | 1,630          |

The Company continues to have a policy whereby all transactions with Related Parties and Associated Undertakings are entered into at arm's length prices using comparable un-controlled price method and cost plus method, wherever, appropriate. Further, contributions to the Defined Contribution Plan (Provident Fund) are made as per the terms of employment.

#### 35. Plant Capacity and Actual Production

| Annual Capacity ( in Three Shifts )                  | In Metric Tons   |                          |
|--|------------------|--------------------------|
| - Yarn<br>- Fiber                                    | 10,100<br>12,000 | 10,100<br>12,000         |
| Actual Production - Yarn - Fiber                     | 10,472<br>24,485 | 10,991<br>24,259         |
| 36. Staff Strength Number of Employees as at 30 June | Numbe<br>1,238   | er of Employees<br>1,262 |

#### 37. Date of Authorization for Issue

These financial statements were authorized for issue on 22 September 2012 by the Board of Directors of the Company.

#### 38. Non Adjusting Events after the Balance Sheet date

The Board of Directors have proposed a final dividend for the year ended 30 June 2012 of Re. 1.00 per share (2011: Rs. 5.50 per share), amounting to Rs. 34.068 million (2011: Rs. 187.377 million) at their meeting held on 22 September 2012 for approval of the members at the annual general meeting to be held on 31 October 2012. The financial statements do not reflect this proposed dividend which will be accounted for in subsequent year.

#### 39. Corresponding Figures

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

#### 40 General

Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

Jafferali M. Feerasta Chairman Nooruddin Feerasta Chief Executive Officer



# **Pattern of Shareholding** as at 30 June 2012

| Number of<br>Shareholders | From      | Shareholding | То        | Total<br>Shares held |
|---------------------------|-----------|--------------|-----------|----------------------|
| 178                       | 1         | -            | 100       | 6,859                |
| 131                       | 101       | -            | 500       | 39,932               |
| 106                       | 501       | -            | 1,000     | 74,522               |
| 95                        | 1,001     | -            | 5,000     | 234,398              |
| 20                        | 5,001     | -            | 10,000    | 151,577              |
| 7                         | 10,001    | -            | 15,000    | 86,889               |
| 1                         | 15,001    | -            | 20,000    | 20,000               |
| 5                         | 20,001    | -            | 25,000    | 114,089              |
| 3                         | 30,001    | -            | 35,000    | 99,867               |
| 1                         | 40,001    | -            | 45,000    | 41,261               |
| 1                         | 45,001    | -            | 50,000    | 47,100               |
| 1                         | 55,001    | -            | 60,000    | 59,750               |
| 1                         | 60,001    | -            | 65,000    | 60,700               |
| 1                         | 85,001    | -            | 90,000    | 89,501               |
| 2                         | 110,001   | -            | 115,000   | 230,000              |
| 2                         | 150,001   | -            | 155,000   | 305,567              |
| 1                         | 175,001   | -            | 180,000   | 177,944              |
| 1                         | 205,001   | -            | 210,000   | 209,490              |
| 1                         | 215,001   | -            | 220,000   | 217,435              |
| 1                         | 225,001   | -            | 230,000   | 230,000              |
| 1                         | 285,001   | -            | 290,000   | 286,000              |
| 1                         | 350,001   | -            | 355,000   | 352,811              |
| 1                         | 370,001   | -            | 375,000   | 371,944              |
| 1                         | 470,001   | -            | 475,000   | 472,022              |
| 1                         | 480,001   | -            | 485,000   | 483,918              |
| 1                         | 485,001   | -            | 490,000   | 488,010              |
| 1                         | 815,001   | -            | 820,000   | 816,483              |
| 1                         | 1,085,001 | -            | 1,090,000 | 1,085,316            |
| 1                         | 1,315,001 | -            | 1,320,000 | 1,319,582            |
| 1                         | 1,600,001 | -            | 1,605,000 | 1,602,223            |
| 1                         | 2,235,001 | -            | 2,240,000 | 2,237,641            |
| 1                         | 4,475,001 | -            | 4,480,000 | 4,479,260            |
| 1                         | 8,515,001 | -            | 8,520,000 | 8,519,800            |
| 1                         | 9,055,001 |              | 9,060,000 | 9,056,623            |
| 573                       |           | Total        |           | 34,068,514           |



# **Pattern of Shareholding** as at 30 June 2012

| Categories of Shareholders                            | Number   | Shares Held  | Percentage |
|---|----------|--------------|------------|
| Categories of Stratefloluers                          | เงนเเมษเ | SHARES FIELD | rencemaye  |
| Individuals   | 542      | 3,169,931    | 9.30       |
| Joint Stock Companies                                 | 5        | 120,891      | 0.35       |
| Investment Companies                                  | 0        | 0            | 0.00       |
| Directors, Chief Executive Officer and                |          |              |            |
| their Spouses and minor Children                      | 10       | 3,379,986    | 9.92       |
| Mr. Jafferali M. Feerasta                             |          | 2,404,898    | 7.06       |
| Mr. Nooruddin Feerasta                                |          | 500          | 0.00       |
| Mr. Muhammad Rashid Zahir                             |          | 500          | 0.00       |
| Mr. Muhammad Ali H. Sayani                            |          | 488,010      | 1.43       |
| Mr. Amin A. Feerasta                                  |          | 500          | 0.00       |
| Mr. Abdul Hayee                                       |          | 1,150        | 0.00       |
| Syed Ali Zafar  |          | 10           | 0.00       |
| Mrs. Roshan Ara Sayani w/o Mr. Muhammad Ali H. Sayani |          | 483,918      | 1.42       |
| Mrs. Amyna N. Feerasta w/o Mr. Nooruddin Feerasta     |          | 500          | 0.00       |
| Total:  |          | 3,379,986    | 9.92       |
| Executives  |          |              |            |
| National Bank of Pakistan, Trustee Deptt.             | 4        | 2,612,489    | 7.67       |
| Investment Corporation of Pakistan                    | 1        | 200          | 0.00       |
| Associated Companies, undertakings                    | '        | 200          | 0.00       |
| and related parties:                                  |          |              |            |
| Trusts  | 5        | 15,808,014   | 46.40      |
| Public Sector Companies and Corporations Banks,       |          | , ,          |            |
| DFIs, NBFIs, Insurance Companies & Modaraba           | 4        | 444,502      | 1.30       |
| Mutual Funds: Golden Arrow Selected Stocks Funds Ltd. | 1        | 12,701       | 0.04       |
| Foreign Investors                                     | 1        | 8,519,800    | 25.01      |
| Co-operative Societies                                | 0        | -            | 0.00       |
| Others  |          |              |            |
| Total:  | 573      | 34,068,514   | 100.00     |
|   |          | ,,           |            |

#### SHARE-HOLDERS HOLDING FIVE PERCENT OR MORE VOTING INTEREST IN THE COMPANY

| Name of Shareholders                                       | No. of Shares Held | Percentage |
|--|--------------------|------------|
|  |                    |            |
| Trustees Alauddin Feerasta Trust                           | 9,090,623          | 26.68      |
| Deutsche Bank Investments (Guernsey) Limited               | 8,519,800          | 25.01      |
| Trustees Feerasta Senior Trust                             | 4,479,750          | 13.15      |
| National Bank of Pakistan - Trustee Department NI(U)T Fund | 2,612,489          | 7.67       |
| Mr. Jafferali M. Feerasta                                  | 2,404,898          | 7.06       |
| Trustees ALNU Trust  | 2,237,641          | 6.57       |
| Total:   | 29,345,201         | 86.14      |



## **Proxy Form**

## 32nd Annual General Meeting

| I / We  | of   |
|---|--|
| and holder of   | <ul><li>being member(s) of RUPALI POLYESTER LIMITED</li><li>Ordinary Shares.</li></ul> |
| Register Folio No.  |  |
| CDC participant I.D. No:  | Sub-Account No:  |
| CNIC No:  | or Passport No:  |
| hereby appoint  | of or failing him / her  |
| RUPALI POLYESTER LIMITED as my / our proxy to Annual General Meeting of the Company to be held of Revenue Stamp | attend and vote for me / our behalf at the 32nd  |
| Dated this day of 2012  | Signature of Shareholder Signature of Proxy  |
| 1. WITNESS  | 2. WITNESS   |
| Signature:  | Signature:   |
| Name:   | Name:  |
| Address:  | Address:   |
| CNIC No:  | CNIC No:   |
| or Passport No:   | or Passport No:  |

#### **IMPORTANT:**

- This Proxy Form, duly completed and signed, must be received at the Registered Office of the Company RUPALI POLYESTER LIMITED, Rupali House, 241-242 Upper Mall Scheme, Anand Road, Lahore-54000 not less than 48 hours before the time of holding the meeting.
- 2. No person shall act as Proxy unless he / she himself / herself is a member of the Company, except that a corporation may appoint a person who is not a member.
- 3. If a member appoints more than one proxy and more than one instruments of proxy are deposited by a member with the Company, all such instruments of proxy shall be rendered invalid.
- 4. CDC Shareholders and their Proxies should attach an attested photocopy of their Computerized National Identity Card (CNIC) or Passport with the proxy form before submission to the Company. (Original CNIC / Passport is required to be produced at the time of the meeting).
- 5. In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be submitted along with proxy form to the Company.



AFFIX CORRECT POSTAGE

The Company Secretary

## Rupali Polyester Limited

Rupali House, 241-242 Upper Mall Scheme, Anand Road, Lahore-54000



